

KENYA

DOING BUSINESS WITH FINLAND

Helsinki, Finland | KEPROBA



11 Kenyan companies | Coffee · Tea · Fresh Produce · Floriculture

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Coffee | Avocado | Fresh Produce

"Growth, Reach & Value... The Pan African Way"

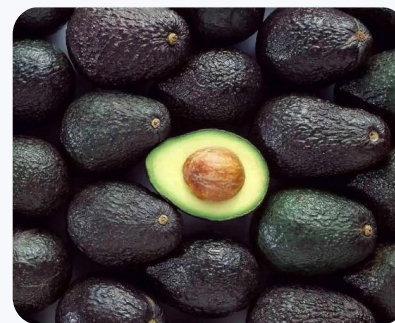
ABOUT THE COMPANY

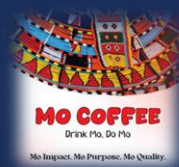
A fully women-owned export and supply chain company incorporated in 2014. Specialising in premium agricultural commodities from Kenya's leading farming regions — connecting international buyers with traceable, sustainably sourced products while creating opportunities for farmers, women, youth and rural communities.



EXPORT PORTFOLIO / PRODUCTS

- Premium Kenyan Arabica Coffee (Green & Roasted)
- Specialty Coffee (80+, 85+ and 90+ cupping scores)
- Fresh Hass / Fuerte Avocados
- Fruits and Vegetables
- Pulses, Grains and Cereals
- Nuts and Oil Seeds





IDEAL BUSINESS PARTNER

- Coffee Importers and Roasters
- Specialty Coffee Buyers
- Retail and Private Label Partners
- Avocado Importers and Distributors
- Fresh Produce Wholesalers
- Food Processors and Manufacturers
- Food Service and Hospitality Buyers
- Sustainability and Traceability Partners



CONTACT US

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TITLE

Founder and CEO

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Consistent supply · Export docs · Brand support

"Customer-Driven, Quality-Certified Kenyan Coffee"

ABOUT THE COMPANY

Established in 2009 as a Kenyan coffee exporter with 20 years of expert knowledge.

Specializing in Specialty, Premium and Commercial coffees — all Rainforest Alliance certified for full traceability. Successfully serving clients across Asia, USA and Europe with consistently processed, standard-compliant beans.



EXPORT PORTFOLIO / PRODUCTS

- Specialty Coffee
- Premium Coffee
- Commercial Coffee
- RA Certified — full traceability assurance
- Exports to Asia, USA and Europe

ROSIE VAM DYKE CO LTD

We Are Looking For...

IDEAL BUSINESS PARTNER

- Importers, distributors or wholesalers of coffee
- Partners with strong Finland / Nordic distribution networks
- Experience with retail chains, specialty stores or HoReCa
- Interest in premium, ethically sourced Kenyan coffee
- Commitment to long-term partnership and brand development



CONTACT US

NAME

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SUMSERON COFFEE & TEA LTD

Coffee & Tea Export

""Coffee for Peace" — A Generational Legacy Since 1978"

ABOUT THE COMPANY

Rooted in a legacy begun in 1978 when founder Stephen Cheruiyot Seroney planted the first SL34 coffee variety in Fort Ternan, Sumseron Coffee is driven by a deep generational passion for quality. CEO John Seroney continues that mission, building on family tradition to deliver world-class Kenyan coffee and tea.



EXPORT PORTFOLIO / PRODUCTS

- High-quality Kenyan Coffee ("Coffee for Peace" brand)
- SL34 variety specialty coffee from Fort Ternan
- Tea products
- Consistent supply with full documentation

SUMSERON COFFEE & TEA LTD

We Are Looking For...

IDEAL BUSINESS PARTNER

- Importers, distributors or wholesalers of coffee products
- Partners with Finland / Nordic distribution networks
- Experience in retail chains, specialty stores or HoReCa
- Interest in premium, ethically sourced Kenyan coffee
- Long-term partnership and brand development focus



CONTACT US

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John Seroney

TITLE

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SUPER GIBS LTD

Coffee Farming & Processing

"Kenyan Greatness — From Farm to Cup"

ABOUT THE COMPANY

A micro-farm coffee specialist with farms at 1,350–1,800 m above sea level. Vertically integrated from pulping station to final branded product, Super Gibs produces the famous Gibsons Coffee brand.

Green coffee is supplied to specialty markets worldwide while finished product is sold both locally and internationally.



EXPORT PORTFOLIO / PRODUCTS

- Specialty Green Coffee (Gibsons Coffee brand)
- 100% Instant Coffee — Gibsons 5-Star
- Farm altitude: 1,350–1,800 m above sea level
- Own pulping station & milling facility
- Exports worldwide; local Kenya sales

SUPER GIBS LTD

We Are Looking For...

IDEAL BUSINESS PARTNER

- Importers, distributors or wholesalers of coffee
- Partners with strong Finland / Nordic distribution
- Experience with retail, specialty stores or HoReCa
- Interest in premium, ethically sourced Kenyan coffee
- Long-term strategic sourcing partners



CONTACT US

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UBUNTU BREWS

Specialty Coffee Export

"Kenya Specialty Coffee — Transparent. Ethical. Premium."

ABOUT THE COMPANY

A Kenyan specialty coffee company operating as licensed origin infrastructure within Kenya's regulated export framework. Established to address structural imbalances in the global coffee trade — ensuring Kenyan farmers receive fair, transparent pricing while delivering premium, traceable coffee to international buyers.



EXPORT PORTFOLIO / PRODUCTS

- Kenya Specialty Coffee (licensed origin exporter)
- Fully transparent supply chain from farm to buyer
- Regulated export documentation and compliance
- Premium traceable single-origin coffees

UBUNTU BREWS

We Are Looking For...

IDEAL BUSINESS PARTNER

- Importers, distributors or wholesalers of coffee
- Partners with Finland / Nordic distribution networks
- Experience with retail chains, specialty stores or HoReCa
- Interest in premium, ethically sourced Kenyan coffee
- Long-term partnership and brand development focus



CONTACT US

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UTAKE COFFEE LTD

Specialty Coffee | Eco-Friendly Products

"Coffee that Empowers — Africa's Carbon-Neutral Coffee Pioneer"

ABOUT THE COMPANY

Specialty green coffee traders since 2018, exporting to China, USA, Canada and Germany. Award-winning: Kenya Beverage Excellence Awards — Most Preferred Coffee Beans & Sustainability Award 2023-2024; FMCG Kenya — Coffee Brand of the Year 2024. Internationally certified via CQI-Q Program and SCA Coffee Skills.



EXPORT PORTFOLIO / PRODUCTS

- Specialty Green Coffee
- Roasted and Ground Coffee
- Eco-friendly Drip Coffee Bags
- Carbon-Neutral certified products
- Exports: China, USA, Canada, Germany

UTAKE COFFEE LTD

We Are Looking For...

IDEAL BUSINESS PARTNER

- Importers, distributors or wholesalers of coffee
- Partners with strong Finland / Nordic distribution
- Experience with retail chains, specialty stores or HoReCa
- Interest in premium, ethically sourced Kenyan coffee
- Long-term strategic partnership and brand development



CONTACT US

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Mbula Musau

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Consistent supply · Export docs · Brand support

GOLD CROWN FOODS (EPZ) LIMITED



Tea & Beverages — Export

"Kericho Gold — Kenya's Premium Tea, Pesticide-Free, Exported to 20+ Countries"

ABOUT THE COMPANY

Gold Crown Foods (EPZ) Limited is the home of Kericho Gold, a leading premium tea brand crafted from the finest high-grown teas cultivated at high elevations. Known for its bright, brisk and full-bodied character, Kericho Gold is exported to over 20 countries worldwide. All blends are selected by professional tea tasters for richness of flavour and aroma, and are 100% pesticide-free — delivering pure, natural taste in every cup.

EXPORT PORTFOLIO / PRODUCTS

- Kericho Gold Black Tea
- Kericho Gold Green Tea
- Specialty and Flavoured Teas
- Fruit Infusions and Herbal Blends
- Select teas sourced from Kenya's best estates
- 100% pesticide-free — certified pure and natural



IDEAL BUSINESS PARTNER

- Importers, distributors or wholesalers of tea and FMCG products
- Partners with strong Finland / Nordic distribution networks
- Experience with retail chains, specialty stores or HoReCa
- Interest in premium, ethically sourced, high-quality tea
- Long-term partnership and brand development commitment



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Consistent supply · Export docs · Brand support

"Showcasing the Best of Kenyan Coffee — Supporting the Farmer, Serving the World"

ABOUT THE COMPANY

Ihara Coffee was founded with a clear mission: to showcase the very best of Kenyan coffee to the world. Rich berries grown and harvested with passion by Kenyan farmers are at the heart of everything Ihara does.

The company is equally committed to ensuring farmers receive the best price for their coffee — connecting origin quality directly to international buyers.



EXPORT PORTFOLIO / PRODUCTS

- 100% Arabica Green Coffee Beans
- Specialty Kenyan Coffee
- Farmer-direct sourcing model
- Traceable, passion-harvested Kenyan coffee berries

IHARA COFFEE

We Are Looking For...

IDEAL BUSINESS PARTNER

- Importers, distributors or wholesalers of coffee products
- Partners with strong Finland / Nordic distribution networks
- Experience with retail chains, specialty stores or HoReCa
- Interest in premium, ethically sourced Kenyan coffee
- Long-term partnership and brand development focus



CONTACT US

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Thank You

Asante Sana

Kenya Export Promotion and Branding Agency | KEPROBA
Doing Business with Finland — Helsinki

Roseway Tea/Coffee limited



- Roseway Tea/Coffee Limited is a family-owned company with vast experience as tea farmers and exporters.
- We provide authentic garden tea and expertly blended tea with the assurance of honesty and quality.
- Our services include tea blending, packaging and exporting all types of products including green tea, floured tea, purple tea, white tea, coffee and ginger



Roseway Tea/Coffee limited



- We are looking to collaborate with established and reliable business partners who can support the growth of premium Kenyan coffee in international markets.
- Importers, distributors, or wholesalers of coffee products
- Strong distribution network within Finland or the Nordic region
- Experience working with retail chains, specialty stores, or HoReCa channels
- Interest in premium, ethically sourced, and high-quality coffee products
- Strong commitment to long-term partnership and brand development

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SITATUNGA COFFEE FARM LIMITED

Quality Coffee, Sustainable Future



1. Company Name
Sitatunga Coffee
Farm Limited



2. Location
Kwanza, Trans Nzoia
County



3. Name of Contact Person
Boniface Chieaz Wana



4. Position
Company Sales Manager



5. Tell/cell phone NO
+254 719 700 982



6. Email
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7. Website
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COMPANY PROFILE

Sitatunga Coffee Farm Limited was founded in June 2006 as an exporting company for coffees.

We promote farmers by providing advanced farming technologies to ensure production of high-quality coffee that is of great value.



Empowering Farmers. Delivering Quality. Brewing Excellence.

SLIDE 1

WE ARE LOOKING FOR BUSINESS PARTNERS



Fresh produce importers and wholesalers



Retail and supermarket chains



Foodservice and hospitality suppliers



Distributors serving Nordic and EU markets



Strategic sourcing and procurement partners



Long-term market representatives

WHY PARTNER WITH SITATUNGA COFFEE FARM LIMITED?

- ✓ Consistent product quality
- ✓ Sustainable production methods
- ✓ Diverse horticultural portfolio
- ✓ Ability to customize supply arrangements
- ✓ Reliable and timely deliveries
- ✓ Commitment to long-term partnerships

CONTACT INFORMATION



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Kwanza, Trans Nzoia County



Empowering Farmers. Delivering Quality. Brewing Excellence.

SLIDE 2

Wanamau Tea limited

- Wanamu Tea Limited was founded with a simple but powerful belief: when agriculture is done right, it nourishes not just the body, but the community and the environment too.
- Based in Nyanza region of Kenya, we combine modern agricultural techniques with nature – respecting practices to produce food, tea and wellness products you can trust.



Nature's Goodness, In Every Cup



Wanamau Tea limited

We are looking to collaborate with established and reliable business partners who can support the growth of premium Kenyan coffee in international markets.

- Importers, distributors, or wholesalers of coffee products
- Strong distribution network within Finland or the Nordic region
- Experience working with retail chains, specialty stores, or HoReCa channels
- Interest in premium, ethically sourced, and high-quality coffee products
- Strong commitment to long-term partnership and brand development



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