



Member of UN GLOBAL COMPACT

Agri-Trade | Value Addition | Sustainable Development

## Company Overview

GLOLEX Ltd. is a Rwanda-based agri-business company specializing in **international trade, value addition, and capacity building** across agricultural value chains.

We connect **smallholder farmers, cooperatives, and processors** in East Africa to regional and global markets, ensuring **quality, traceability, and sustainability** in every transaction.

Our operations align with global standards and contribute to **inclusive economic growth, climate resilience, and fair trade practices**.

## Our Core Products

### - Specialty Coffee



We supply premium **Arabica specialty coffee** sourced from Rwanda's high-altitude regions. Our coffee is carefully processed, graded, and exported to meet international specialty market standards.

### Avocado



We export high-quality **Hass avocados** grown under optimal climatic conditions, ensuring freshness, size consistency, and compliance with global export standards.

### **Vegetables**



GLOLEX provides a variety of **fresh vegetables**, including tomatoes, carrots, and leafy greens, sourced from local farmers and prepared for both local and export markets.

### **Fresh Fruits**



We supply fresh tropical fruits such as **pineapple, mango, and passion fruit**, meeting high-quality export requirements and consumer demand.

### **Our Services**

#### **Agri-Trade & Export**

- Export of coffee, tea, fruits, vegetables, and honey
- Import of agricultural inputs (fertilizers, seeds, equipment)
- Bulk commodity trading

#### **Value Addition & Processing**

- Coffee roasting and packaging
- Cherry processing and drying
- Fruit processing and preservation

#### **Logistics & Supply Chain**

- Cold chain transport for perishables

- Storage and warehousing
- Export compliance and certification support



### Capacity Building

- Farmer training (GAP, climate-smart agriculture)
- Coffee skills (cupping, roasting, barista training)
- Market access and value chain development

Supported by the **GLOLEX Coffee Institute** for professional training and certification

### Agri Tour Services



- Agriculture
- ☕ Coffee expertise
- 🌍 Tourism & experience economy

### Partnership Proposal

GLOLEX Ltd. is seeking **international partnerships and investments** to:

- Expand export markets (Europe, Asia, Middle East)
- Develop **processing and value addition facilities**
- Strengthen cold chain and logistics systems
- Support **farmer training and sustainability programs**
- Co-invest in agribusiness and climate-smart agriculture

### We welcome:

- Buyers & importers
- Investors
- Technical partners
- Development organizations

## Markets & Customers

### Target Markets:

- Europe
- Asia
- Middle East
- Regional African markets

### Customer Segments:

- Coffee roasters & specialty buyers
- Supermarkets & distributors
- Food processors
- Hospitality industry
- NGOs & development partners

## Sustainability & Impact

- Empowering **smallholder farmers**
- Promoting **fair trade and traceability**
- Supporting **youth and women employment**
- Advancing **climate-smart agriculture**
- Reducing post-harvest losses through logistics

## Why Partner with GLOLEX

- Strong **local farmer network**
- Integrated **farm-to-market model**
- High-quality, export-ready products
- Expertise in **international trade & compliance**
- Unique combination of **trade + training + tourism**