

GLOLEX Ltd – Corporate Profile 2026

“Sowing Opportunity, Reaping Prosperity”

Member of the United Nations Global Compact

Founded in 2023, GLOLEX Ltd is a Rwanda-based agribusiness and international trading company specializing in specialty coffee, tea, horticulture, beverages, and sustainable agricultural value chains. The company connects smallholder farmers, cooperatives, and processors in East Africa to international markets through ethical sourcing, value addition, traceability, and climate-smart agriculture.

GLOLEX exports premium Rwandan Arabica specialty coffee, black CTC and orthodox teas, tropical fruits, vegetables, honey, and roasted coffee under its flagship brand “Orga Gourmet Coffee.” The company serves international buyers across Europe, Asia, and the Middle East with a strong focus on quality assurance, sustainability, and compliance with international standards.

Certifications & Compliance

- Member of the United Nations Global Compact
- Specialty Coffee Association (SCA) aligned
- Coffee Quality Institute (CQI) aligned
- Rwanda Tea Board standards compliant
- Organic & Fair Trade certified coffee and tea partner networks
- EUDR compliance in progress through partnership with Dimitra for geolocation mapping, deforestation-free verification, and full traceability systems

Core Business Pillars & Products

Pillar	Products / Services	Certifications & Standards
Coffee	Green Bourbon specialty coffee, roasted “Orga Gourmet Coffee”	SCA, CQI, UNGC, Organic & Fair Trade partner networks
Tea	Black CTC tea (BP1, PF1, PD), Orthodox tea	Rwanda Tea Board, Organic & Fair Trade partner networks
Horticulture	Fresh fruits and vegetables	Climate-smart agriculture, UNGC
Beverages	Umurage Natural Beverages	Zero-waste ambition, UNGC
Agri-Tourism	Coffee and Tea farm tours, washing station visits, barista experiences	Community-centered tourism
Training (GCI)	Barista, roasting, cupping & Q-Grader preparation	SCA & CQI aligned
Circular Economy	C3V Initiative (compost, bioenergy, water recycling)	Sustainability-focused initiative
Coffee House Project	Coffee Lab & Eco-Friendly Training Center	UNGC & SCA aligned

Coffee Production & Processing Sites

Parameter	Site 1 – Ruli (Northern Rwanda)	Site 2 – Rusizi (Western Rwanda)
Altitude	2002 m	1750 m
Cherry Growing Altitude	1500–2000 m	1600–1800 m
Variety	Bourbon	Bourbon
Soil pH	5.1	4.2–5.1
Treatment Capacity	3,000 tons	800 tons
Status	Cooperative (2,034 farmers)	Private
Drying Infrastructure	80 drying tables	80 drying tables

All coffee is sourced from Organic & Fair Trade certified cooperatives with full traceability supported by Dimitra digital systems.

Tea Sector Integration

Rwanda produces more than 40,000 tons of tea annually and is recognized globally for premium quality tea with strong Mombasa auction performance. GLOLEX Ltd Exports Black CTC teas (BP1, PF1, PD) and Orthodox teas sourced from Organic & Fair Trade certified growers. Tea farmers are progressively being onboarded into Dimitra’s traceability and EUDR compliance platform.

Export Performance in 2024& Growth Projections (2026–2030)

Product	Current	2026	2027	2028	2029	2030
Green Coffee (tons)	800–1,000	1,200	1,400	1,600	1,800	2,000
Roasted Coffee – Orga Gourmet (tons)	Domestic only	50	100	180	250	350
Tea (tons)	150	200	250	300	350	400
Horticulture (tons)	Pilot stage	100	200	300	400	500
Umurage Beverages	Pilot stage	Pilot	50	150	300	500
Agri-Tourism Visitors	—	100	250	500	800	1,200
Barista Trainees	—	200	300	400	500	600

Financial Projections (RWF Million)

Year	Revenue	Net Profit (Pre-Tax
2026	765	95
2027	1,230	205

2028	1,650	295
2029	1,950	365
2030	2,250	420

Source: GLOLEX 5-Year Integrated Business Plan 2025–2030

GLOLEX Coffee House Project

A 24-month eco-friendly Coffee House & Coffee Laboratory project seeking €65,000 in co-financing to establish a practical training and innovation hub for youth and women in Rwanda’s coffee sector.

Key Targets

- 200+ youth and women trained
- 10–15 direct jobs created
- Coffee cupping, roasting demonstrations & barista training
- Promotion of circular economy and eco-friendly packaging
- Sustainable coffee tourism and local entrepreneurship development

Partnership & Investment Opportunities

GLOLEX Ltd is actively seeking international partnerships, buyers, technical cooperation, and investment to:

- Expand exports to Europe, Asia, and the Middle East
- Develop value addition and processing infrastructure
- Strengthen cold chain and logistics systems
- Scale climate-smart agriculture and circular economy projects
- Advance EUDR compliance and sustainability certification systems