



GLOLEX Ltd.

Member of UN Global Compact

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GLOLEX Agri Business – Pioneering East African Agri-Trade Excellence

GLOLEX Agri Business, headquartered in Kigali, Rwanda, is a major player in the transformation of agricultural trade across East Africa and further afield. The company specializes in the importation and exportation of premium agricultural products, with a focus on optimizing efficiency in the linkage of farmers, processors, and global markets. The organization's mission is straight forward: to promote growth, sustainability, and prosperity through each transaction.

What We Do.

Exportation of Premium Crops: The delivery of East Africa's finest crops, including tea, coffee, grains (maize, sorghum, rice), pulses, and spices, is sourced from local farmers and cooperatives with the objective of ensuring the delivery of quality-driven goods to global markets.

Importation of Agri-Inputs: The importation of high-quality fertilizers, seeds, and equipment is facilitated, with the aim of empowering local farmers and increasing productivity.

Tea and Coffee Trade Mastery: From Rwanda's lush hills to international buyers, we manage the harvesting, processing, packaging, and shipping of goods to meet global standards.

• **Agri-Product Processing:** We transform raw goods, such as milled grains and roasted coffee, into market-ready products.

• **Livestock & Dairy Trade:** Exporting high-quality dairy products and importing breeding stock or feed to strengthen East Africa's livestock sector.

• **Cold Chain Logistics:** Refrigerated transport ensures the integrity of perishables, whether in transit to Europe or returning from regional partners.

• **Bulk Commodity Trading:** We facilitate large-scale trade of staples such as wheat, sugar, and edible oils, contributing to price and supply stability

• **Niche Product Innovation:** Our specialty goods, including organic honey, dried fruits, and essential oils, access unique global markets.

• **Customs & Compliance Expertise:** We facilitate the acquisition of permits and ensure shipments meet sanitary, phytosanitary, and quality standards, thereby simplifying complex regulations.

• **Market Connections:** We establish links between East African producers and buyers in Asia, Europe, and the Americas, while importing high-demand goods locally.

• **Sustainable Practices:** Fair trade, waste reduction, and climate-smart agriculture define our eco-conscious approach.

• **Storage & Warehousing:** Our facilities protect goods—from imported inputs to export-ready harvests—before and after shipment.

• **Distribution Excellence:** The organization is responsible for the provision of timely deliveries to a range of customers, including wholesalers, retailers, and processors, across the East African region.

• **Training and Skill Development:** The organization offers practical training in a range of areas to its stakeholders.

- Value chain management
- Good agricultural practices
- Coffee and tea processing (roasting, cupping, barista skills)
- Marketing and contract negotiation
- Quality Control
- CVA assessment

The rationale for collaboration with GLOLEX can be summarized as follows:

- **Local Expertise, Global Impact:** The company is based in Kigali and utilizes East Africa's agricultural wealth to achieve success on a global scale.
- **Seamless Solutions:** From farm to port, the company manages sourcing, logistics, and delivery with precision.
- **Uncompromising Quality:** Every product and service reflects our dedication to excellence.

Grow with Us

- Are you a farmer seeking export opportunities, a buyer in pursuit of East African goods, or a business in need of agri-supplies and training? GLOLEX has the capacity to assist you. We invite you to join us in a journey towards shared success.

GLOLEX Agri Business—Sowing Opportunity, Reaping Prosperity!