



BODIOS
MONGOLIA

GIFTED BY NATURE,
CREATED BY BODIOS

OUR MISSION

We craft eco-friendly, warm, and comfortable garments from yak down—supporting herders, upholding ethical practices, and helping people reconnect with nature.



OUR VALUE

We are committed to sustainability, ethical sourcing, and inclusive governance—creating premium natural fiber garments that support herder communities, promote fairness and better livelihoods for all workers, protect the environment, and uphold transparency and integrity at every level of our business.

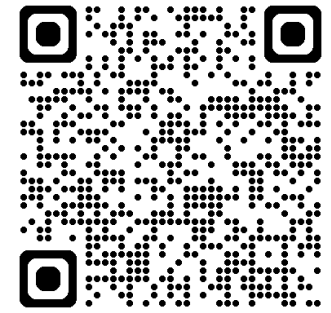


OUR VISION

Our vision is to successfully enter the international retail market, bringing Mongolian craftsmanship to global shelves.



OUR HISTORY



Short video of our history



Bayalag-Ulzii LLC was found for livestock trade and rural supply, tailored for herder community.



Started the “Goviin Sergelt” Foundation to support herders in the aftermath of the zud*.



Opened a small factory with 15 staffs and seven combing machines.

Bodio's
OF MONGOLIA

Operations expanded launching the BODIOS brand and started product manufacturing.

1991

2001

2003

2008

Zud* - a severe winter disaster characterized by heavy snowfall, freezing temperatures, and windstorms that can cause large-scale livestock mortality

OUR HISTORY



From low-value to value-added: yak yarn reimagined

2010



Rebranding of BODIOS

2017



The Tsagaan Yamaat Bayangovi Cooperative (TYC) was established, now consisting of 600 herder households.

2019



Launch of a new knitting facility to scale up production.

2022

YAK INDUSTRY LEADER



Employees /85.2% female/

~100



Yearly production

80,000+



Mongolia's total yak down
supply sourced by us

60%



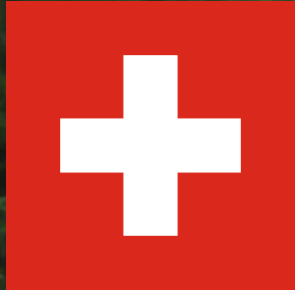
Countries of export

12+



YAK INDUSTRY LEADER

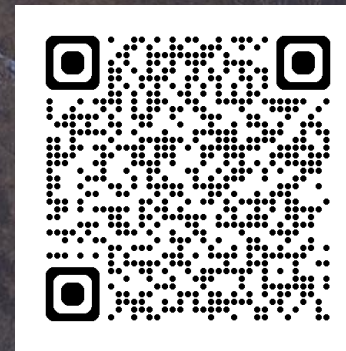
Current Partners



YAK INDUSTRY LEADER

In 2024, President of Mongolia, Khurelsukh visited BODIOS, recognizing our commitment to craftsmanship and observing our production process firsthand.

BODIOS had the honor of representing Mongolia at the EBRD Annual Meeting of the Board of Governors in London.



BOARD OF MEMBERS



FOUNDER
J.Ulziibodjijav



GENERAL DIRECTOR
L.Munkhtuya



CEO
U.Azzaya

MANAGEMENT TEAM



CEO
U.Azzaya



CREATIVE DIRECTOR
B.Shurentsetseg



CSO
B.Tsetsegsuren



COO
G.Amarjargal



CPO
G.Odonchimeg

RAW MATERIALS

BODIOS



YAK DOWN

WHITE
YAK DOWN

GREY
YAK DOWN

BROWN
YAK DOWN

White (10%) and grey (20%) yak down are exceptionally rare – premium, luxurious, and priced accordingly

GOAT CASHMERE

WHITE
CASHMERE

NATURAL
COLOR
CASHMERE

DYED COLOR
CASHMERE

White cashmere requires a more delicate and complex process to maintain its natural brightness, making it one of the most premium and valued fibers in our collection.

COLLECTION



SS24



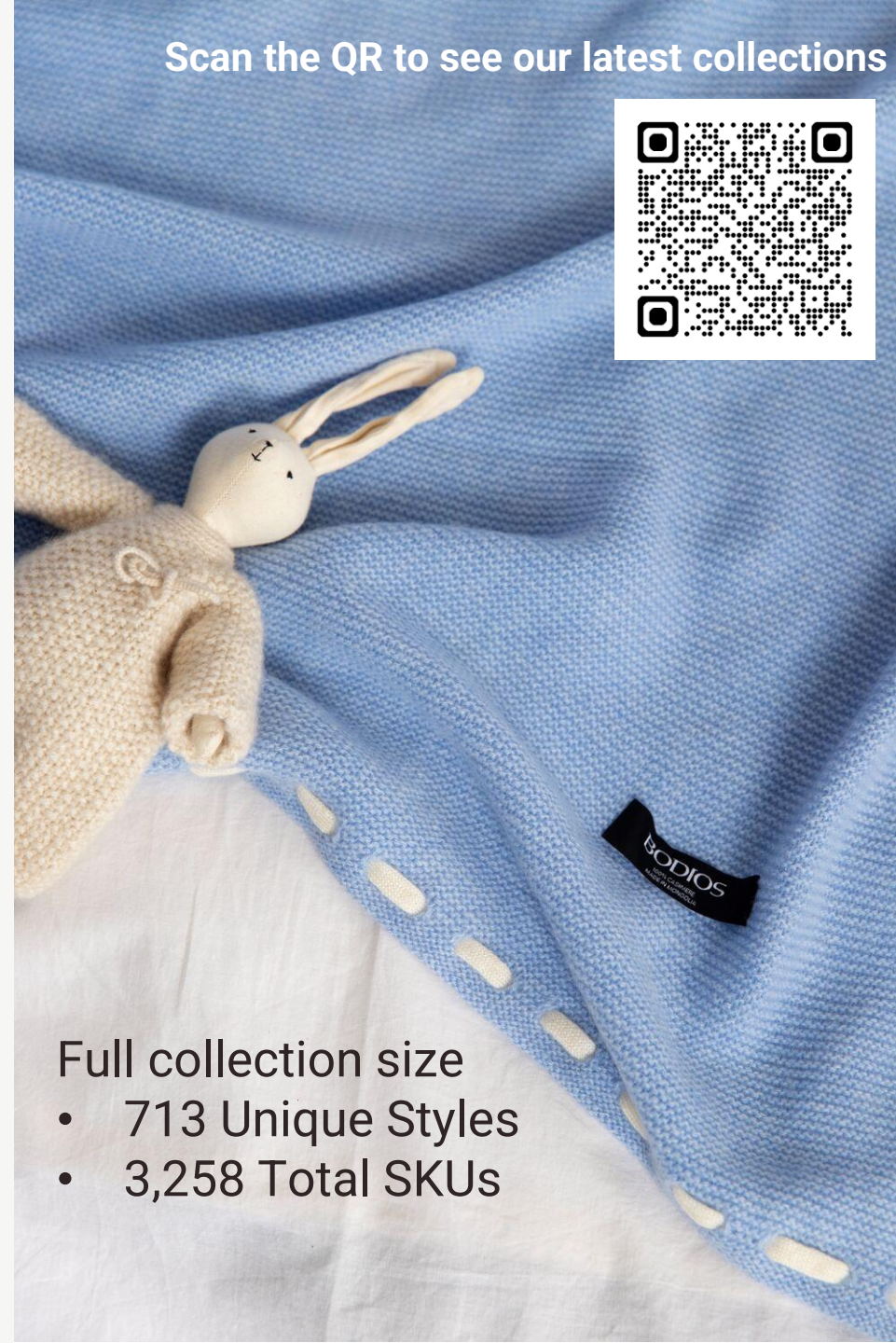
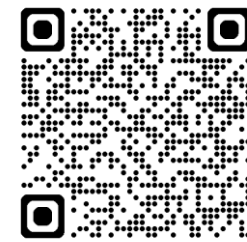
FW24



SS25



Scan the QR to see our latest collections



Full collection size

- 713 Unique Styles
- 3,258 Total SKUs

Mongolia is part of the EU General Scheme of Preferences Plus (**GSP+**) (EU cuts its **import duties to zero** on more than two thirds of the tariff lines of Mongolian exports. For more details and wording check: [Generalised Scheme of Preferences Plus \(GSP+\) | Access2Markets](#))

TOP 5 BEST-SELLERS



Yak down
socks



Yak down
leggings



Yak down
joggers



Yak down
hoodie

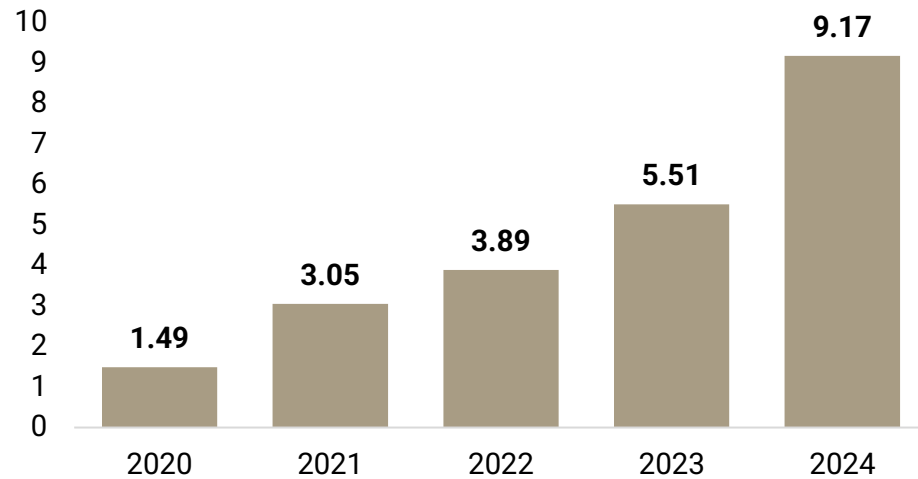


Yak down
gloves

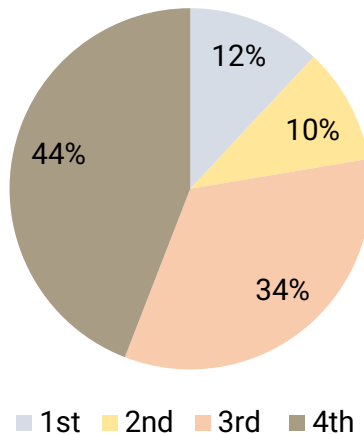
Main categories

Women	Accessories
Sweater	Hat
Cardigan	Scarf
Pants	Shawl
Skirt	Socks
Vest	Gloves
Dress	Back warmer
Poncho	Knee warmers
Men	Homeware
Sweater	Blanket
Cardigan	Throw
Pants	
Vest	

Revenue / million USD



Quarterly Revenue Share – 2024

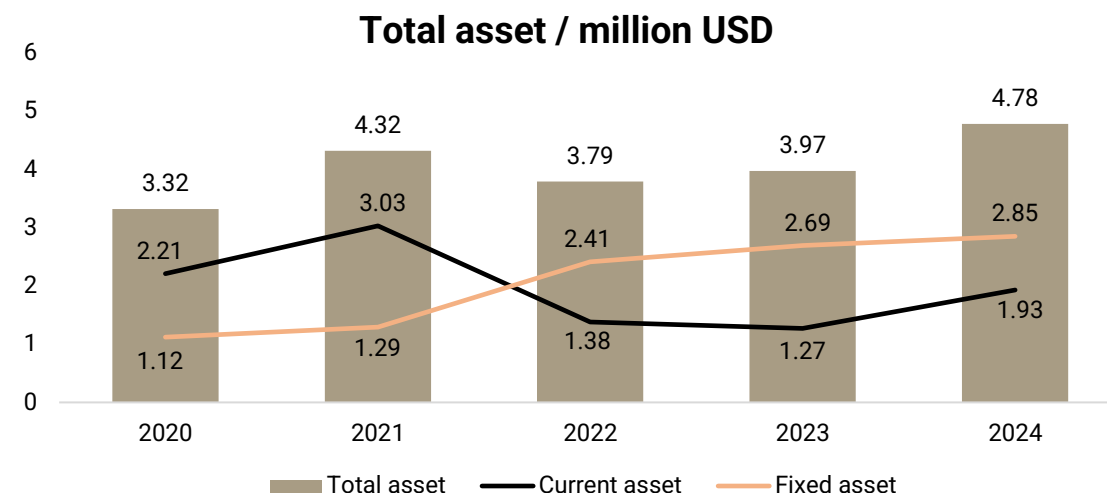
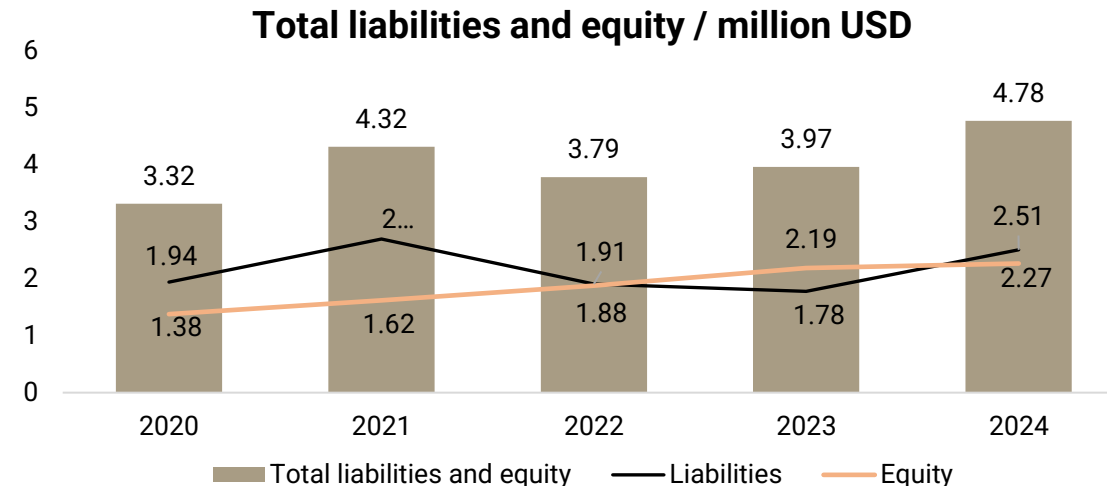


REVENUE PERFORMANCE

Over the past five years, our revenue has shown consistent growth, despite challenges from the pandemic and geopolitical developments.

FINANCIAL PERFORMANCE

Our total assets has remained stable at over \$3 million annually for the past five years – even during Covid – enabled by our resilient domestic supply chain.



INVESTING IN SUSTAINABILITY

Sustainable Textile Production



ESG Baseline Assessment



SFA membership



PARTNERSHIP OPPORTUNITIES

BODIOS label

- 20% discount from retail price
- Official export
- Minimum order amount - None
- MOQ** - 5 pcs per style/color/size
Accessories – 30 pcs per style/color

MOQ** Minimum order quantity

White label

- 10% discount from retail price
- Official export
- Minimum order amount - \$30,000
- MOQ** - 5 pcs per style/color/size
Accessories – 30 pcs per style/color



THANK YOU!

For Products and More Information

www.bodios.mn

www.bodiosyakdown.com

Contact Us

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WhatsApp: +976 8042 2466

**Discover more – scan the QR codes below to
watch our recent videos!**

