



2020

Naturally mexican. Enjoyed globally

Naturally mexican. Enjoyed globally

On behalf of our collaborators, I thank you for your interest in our organization and our products. My name is Enrique Mendoza Leyva and I am the founding partner of the company "International Trade & Tariffs S.C."™ ("ITT")™, incorporated in 1999, as a family business, specializing in International Trade.

Beautiful Mexico and a great country as diverse as its people, known for our culture full of folklore, history, and gastronomy immersed in fragrances, flavours and colours!

We are expanding our commercial operations with national products whose nature and quality are a symbol of freshness, smell and flavour, which we hope will be welcomed at the tables of consumers in your appreciable country.

Like the Mexican peasants who sow, with the purpose that Mother Earth ("Huay tata uan huay nana"*) will share abundant fruits for good living, with more than 21 years operating, we are looking for business partners with whom we can build reliable, trustworthy and long-term business relationships, hoping they will allow us to be part of your suppliers.

International Trade & Tariffs[™], is proud to gladly support the communities that have enabled our company to flourish. One of our most fundamental needs as well as the foundation for a healthy and happy life, food inspires our enduring commitment to our customers, their customers, our team members, and the communities in which we operate.

We greatly appreciate, once again, your interest and we are ready to listen to your needs and offer you, solution proposals.

Do not hesitate to contact us for any further question or additional information.

We are looking forward to hearing from you. Sincerely,

Mr. Enrique Mendoza Leyva
Founder Partner and General Director





ABOUT US

Founded in 1999, INTERNATIONAL TRADE & TARIFFS S.C.™("ITT") ™ is a family owned company. It is made up by specialized consultants with experience in Foreign Trade Consultancy, customs and commercial fields. Our CEO, Enrique Mendoza Leyva, has more than 55 years of experience in this discipline and has been recognised by Mexican authorities as "one of the Mexican Deans in International Affairs".

ITT ™ head offices are located in Guadalajara, Jalisco area, and we have two regional subsidiaries (located in Mexico City Metropolitan Area, and in Saltillo, Coahuila).

We are a Mexican leader firm focused on two business units:

<u>Customs Advising:</u> Import & Export advisory, including procedures for import and export permits; Mexican policies and government developing programs; Mexico's Free Trade Agreements; Legal defence; Pleading presentation to Customs Authorities: Defence.

ITT™ is certified since January 2013 by Switzerland Global Enterprise (former OSEC) as expert members and international consultants (https://expertdirectory.s-ge.com/en/search#!/country/119/).

Trading Company: as International marketer, importing and Exporting, supplying the beverage and food industry with high quality products. As having a woman partner in the firm, we are registered in "She Trades Global" of the International Trade Centre (ITC).

We have specialised in international marketing of food and beverages, selecting those producers who maintain good environmental and operational practices, and whose products are certified or potentially certifiable. Our product offer is wide, main selection includes:

- a. Nature foods: Honey, Natural Fruit Purees, Vanilla, Cinammon.
- b. Ethnic products: such as Coffee, Cocoa and Granullated Piloncillo.
- c. Extracts: Vanilla Extract (reduced Alcohol and Alcohol Free (New formula: available in January 2021); Garlic and Onion natural Extract Powder.

Currently, we are developing our product brand MexOTic™ and expanding our portfolio of goods, so we can offer in the short term, other selections of the food sector, such as spices; chili peppers powders; nuts and seeds; condiments; snacks; additives, dyes and thickeners.

Our product brand, MexOTic™, is a love poem, written in homage to this wonderful place on earth, so unique, so diverse and special, So Mexico!



PHILOSOPHY, VISION & VALUES



PHILOSOPHY

We are an international marketer and we are immensely proud to be a 100% Mexican firm. In that spirit, we want to celebrate our roots, creating a portfolio of products that capture the exotic, unique, and special flavours of Mexico's gastronomic tradition.

Our philosophy is "to live healthily", that is why we provide food options that allow nourishing not only the body but also the mind and soul. Human beings have an undeniable connection between what we consume, how we consume it, and when we consume it:

"It is very important to keep a body away from diseases, because if the body is healthy, the soul is healthy since the body and the soul are united. The soul without a healthy and prepared body, cannot develop, cannot perfect itself. Therefore, the human being must always be aware of what he eats, observe the way he eats, and always follow traditions".

Sheij Rouhollah

There is no doubt that now more people are looking for natural ingredients in their products. In this sense, our organization remains in the continuous and permanent search for new products of natural origin that meet those needs of "healthy mind-soul-body".

MISSION

Achieve total satisfaction of our customers in the food industry through the search, evaluation and development of natural and ethnic products from Mexico, ensuring an efficient and fair process in the marketing chains of our products and services, based on planning strategic and continuous improvement; and training, motivating and engaging our team of collaborators and stakeholders, achieving comprehensive development.

VISION

To be a worldwide leader positioning Mexican flavours, providing high quality food and beverages for the international food industry; with the aim of generating trust and preference of our clients, collaborating in the joint achievement of profitability and competitiveness; within a framework of ethics, social responsibility and sustainability.



PHILOSOPHY, VISION & VALUES





CORE VALUES

Our Values include inclusion, equity, solidarity, justice and respect:

- For this reason, we privilege the link with networks of peasant producer families, with whom we exercise fair marketing relations, in the Framework of the Solidarity Economy, and help them develop as suppliers of the products of our exportable supply portfolio, strengthening with this the value chains that will allow us to offer excellent goods to international consumers, which in addition to reflecting the ancestral culture of Mexico, provide solutions of flavour, smell, and colours in the food and beverage sectors.
- Our products have an ethnic origin and are born in the fields loved and cared for by these families of rural communities, who keep alive their ancestral knowledge in productive practices, carrying out soil conservation techniques, preservation of forests and the environment.
- We are a company with gender equality policies. We are also an inclusive company: we have among our collaborators older adults and people with physical disabilities. In the same way, we seek to replicate those same inclusive policies and practices in the selection of our suppliers and/or the development of suppliers.

ROOTED, FERTILE AND FAMILIAR:

- Our Trademark **MexOTic** ™ represents the essence and culture of Mexican flavours and our respect for Mother Earth; our offer to serve the most demanding palates and consumers in the world: Traditionally and reliable.
- As part of the organisational culture our of our firm, we highlight corporate social responsibility, in which our organisation is committed to the environment and to society, for which we privilege, support and develop projects with high social and ecological impact under the schemes of Trade for Sustainable Development (T4SD), developing value chains.

INNOVATION:

- We work hardly to offer innovative solutions to various businesses in the food sector, contributing to the development of products to generate healthier foods and beverages.
- With our packaging and presentations, we provide a practical option for consumption, preserving all essential properties, and ensuring the availability of the entire range of products throughout the year.

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HONEY







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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México



1.1 Multiflora Honey

CODE: HMF-001

HTS Tariff item: 0409.00.01

DESCRIPTION:

Multiflora Honey: 100% pure honey of apis mellifera bee, it is raw honey with traces of pollen and propolis that is incorporated at the time of extracting. The hives are placed in agroforestry woodlands at altitudes between 200 and 600 meters above sea level, which allows the flowering of coffee, horsetail, cedars, etc. which results in a dark honey with deep flavours. Extracted in an artisanal way where only the sediments of largest impurities are removed; so the smallest traces are preserved dissolved in the honey offering more nutrients than a centrifuged and/or pasteurized honey. Packaged in 250 ml, 500 ml and 1 litre glass bottles, it could also be presented in 20 litre bottles.

PHOTOS -









SPECIFICATION SHEET 2/2 OCT 2020

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1.1 Multiflora Honey

CODE: HMF-001

HTS Tariff item: 0409.00.01

SENSORIAL ANALYSIS: Organoleptic <18% (Refractometry) Humidity:

Colour: From dark amber to amber

Odour: Sweet with fruity, resinous and timber notes

Flavour: Sweet slightly sour

Viscose fluid with tendency to crystallization as a result of storage Texture:

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <10 UFC/q

Lack of moulds and yeasts

Total coliforms in plate Negative Salmonella /25g Negative

PACKAGING:

Cylindrical glass jar with screw cap.

CONTAINERS:

250 ml

500 ml

1 litre

20 litres

STORAGE CONDITIONS: Store in a cool and dark place. Avoid changes of temperature.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

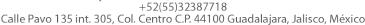
SHELF LIFE: 24 months in its original packaging under per storage conditions.

ORIGIN: MEXICO



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1.2 Blossom Honey

CODE: HMF-001

HTS Tariff item: 0409.00.01

DESCRIPTION:

Blossom Honey: 100% pure honey of apis mellifera bee, it is raw honey with traces of pollen and propolis that incorporate at the time of extracting. The hives are placed in citrus plots, such as orange, mandarin, grapefruit at altitudes between 200 and 300 meters above sea level, allowing an abundant and uniform flowering that permeates a sweet aroma and flavour. Extracted in an artisanal way where only the sediments of largest impurities are removed; so the smallest traces are preserved dissolved in the honey offering more nutrients than a centrifuged and/or pasteurized honey. Packaged in 250 ml, 500 ml and 1 litre glass bottles, it could also be presented in 20-litre bottles.

PHOTOS -









SPECIFICATION SHEET 2/2 OCT 2020

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1.2 Blossom Honey

CODE: HMF-001

HTS Tariff item: 0409.00.01

SENSORIAL ANALYSIS: Organoleptic <18% (Refractometry) Humidity:

Colour: From amber to light amber

Odour: Sweet with fruity notes, especially due to orange blossom

Flavour: Very sweet slightly sour

Viscose fluid with tendency to crystallization as a function of storage Texture:

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <10 UFC/q

Lack of moulds and yeasts

Total coliforms in plate Negative Salmonella /25g Negative

PACKAGING: Cylindrical glass jar with screw cap.

CONTAINERS:

250 ml

500 ml

1 litre

20 litres

STORAGE CONDITIONS: Store in a cool and dark place.

Avoid changes of temperature.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

SHELF LIFE: 24 months in its original packaging under

per storage conditions.

ORIGIN: MEXICO

COFFEE



SPECIFICATION SHEET



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2. Coffee

CODE: CA-002

HTS Tariff item: 09012101

DESCRIPTION:

- Ground coffee: Select grain of agroforestry systems of more than 1000 masl, roasted and ground with full body, intense aroma, mild acidity, and chocolate and tobacco notes. Packed in multilayer bag with valve and closing rod in half a pound, one pound or 2 pounds.
- Roasted coffee: Select grain of agroforestry systems of more than 1000 masl, only roasted with full body, intense aroma, mild acidity, and chocolate and tobacco notes. Packed in multilayer bag with valve and closing rod in half a pound, one pound or 2 pounds.

PHOTOS -









SPECIFICATION SHEET 2/2

OCT 2020

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2. Coffee

CODE: CA-002

HTS Tariff item: 09012101

SENSORIAL ANALYSIS: Organoleptic Characteristics

Roasted coffee in beans

Humidity 3%

Colour: Dark brown

Aroma: Deep characteristic

Bitter Flavour:

Texture: Whole bean Body: Average Acidity: Slight

SENSORIAL ANALYSIS: Organoleptic Characteristics

Ground coffee

Humidity 3%

Colour: Dark brown

Aroma: Deep characteristic

Flavour: Bitter

Standard bean size Texture:

Microbiological Characteristics:

% Moisture: 10.0 Max. Aerobic mesophilic bacteria <30 UFC/g Moulds and yeasts <10 UFC/g Total coliforms in plate Negative Salmonella /25g Negative

PACKAGING

Packaging format: polyethylene bag with polyester, flat bottom jute appearance, with tin tie and valve.

Container Bag of

226 gr (0.5 lb)

454 gr (1 lb)

907 gr (2 lb)

STORAGE CONDITIONS:

Store in a cool and dark place.

TRANSPORT: At ambient temperature avoiding contamination.

SHELF LIFE: 24 months in its original packaging under per storage conditions.

ORIGIN: MEXICO



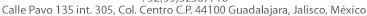
FRUIT PUREE





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3. Fruit Puree

CODE: FPG00-0

HTS Tariff item: 2008.97.01

DESCRIPTION:

100 % natural undiluted, unfermented or concentrated mashed product, obtained from the disintegration and sieving of edible parts of fresh fruit in perfect ripeness. Available all year round. Aseptic packaging for best preservation.

FLAVOURS STRICT FRUIT SELECTION OF:

- Passion fruit
- Mango
- Raspberry Guava
- Strawberry
- Pineapple
- Soursop
- Mamey
- Apple Pear
 - Banana
 - Sapodilla
- Blackberry
- Cucumber
- Kiwi
- Other exotic fruits, upon request.

PHOTOS -









Porción: 100 ml Porcion Cantidad por porción:	
Energía	86.3 kcal
Proteínas	1.8g
Grasa total	0.7 g
Grasa Saturada	2 2
Colesterol	Omg dev
Carbohidratos	20 g 20 g
Azucares	16.2g
Fibra	O.2 g O mg 20 g 16.2 g 3.8 g
Sodio	1.9 mg

	ntes de usar.
Consérvese e	en refrigeración.
ina vez abierto cor	nsumir lo antes posib
2ª P	orado por: PECTIMEX S.A. de C. Privada de Leona Vicario No. 8A Col. Ex Hacienda la Purísima tepec, Edo. de Mex. C.P. 52156 Tel. (722) 219 42 39

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3. Fruit Puree

CODE: FPG00-0

HTS Tariff item: 2008.97.01

SENSORIAL ANALYSIS: Organoleptic Characteristics:

Colour: Characteristic of the fruit from which the product has been extracted. **Aroma:** Characteristic and intense of ripe and healthy fruit. Free of strange odours. Flavour: Characteristic of ripe and healthy fruit. Free of any strange, bitter, astringent o fermented flavour.

Consistency: Fluid and homogeneous, without foam or particles foreign to the fruit.

INGREDIENTS:

- Fruit 100%
- · Natural antioxidants and/or preservatives (Fresh fruit flavour, No artificial flavours, No artificial colouring)

Upon request, we may produce puree with added sugar: Fruit 90% and Cane sugar 10%

USE DIRECTIONS: Chilled fruit puree ready to use, you should only shake it before opening and use it for a variety of recipes, offering flexibility for the creativity of chefs.

APPLICATIONS: Pastries, sherbets, ice cream, mousse, bavarois, coulis, gelatine, toppings, cold desserts, dish mirrors, lemonades, cocktails, juices.

PACKAGING FORMAT: The product is packed in stand up pouch bags with nozzle, 1000 ml capacity and dimensions: 16 x 26.5 cm. Handy package, Easy storage. The bags are packed in cardboard boxes of 10 units, with dimensions: 34x25x25.5 cm and a total weight of approximately 11kg. In a pallet of standard measures (100x120) 7 beds are stowed, containing 84 boxes with an approximate weight of 890 kg.

STORAGE: The product should be stored in refrigeration at a temperature of 0°C to 5°C, avoiding contact with material that is toxic, corrosive or has penetrating odours.

TRANSPORT: The product should be transported in refrigeration at a temperature of 0°C to 5°C, avoiding contact with material that is toxic, corrosive or has penetrating odours.

SHELF LIFE: Under cooling conditions 9 months from the date of manufacture. Once opened use it within the next 10 days and keep it in refrigeration.

ORIGIN: MEXICO

CERTIFICATIONS:

- Food and Drug Administration (FDA): Pectimex (producing plant and products): 15531248494
- **Hazard Analysis and Critical** Control Points: HACCP/NOM-251-SSA-1-2009.



VANILLA

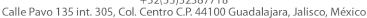




SPECIFICATION SHEET

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4.1 Vanilla Pod (A+, A, B, C)

CODE: VP-A+ABC-001 HTS Tariff item: 0905.00.01

DESCRIPTION:

Vanilla pods benefited by hybrid method between Mexican and Madagascar's. The cured pod is vanilla planifolia, grown in the Huasteca Potosina region.

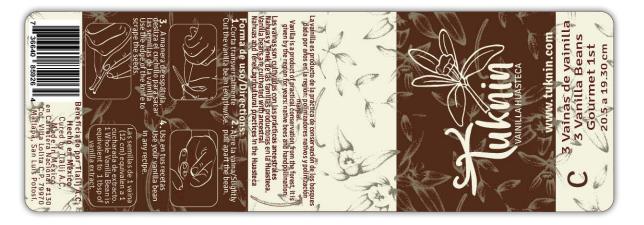
PHOTOS -





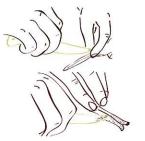


LABELS with nutrient content claims



DIRECTIONS/DOSAGE:

The seeds of 1 pod (12 cm) are equivalent to 1 tablespoon of extract.





As a spatula, slide the knife to remove the vanilla seeds

Crosscut

Open the pod.

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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México



4.1 Vanilla Pod (A+, A, B, C)

CODE:VP-A+ABC-001

HTS Tariff item: 0905.00.01

SENSORIAL ANALYSIS: Organoleptic Characteristics:

Aspect: Narrow, long and flexible pods.

Colour: Dark Brown to black

Odour: Characteristic of vanilla, strongly sweet and aromatic when cutting each pod

Flavour: It is a flavour enhancer, in sweet context it tastes as characteristical and if salty it increases the taste. If ingested alone,

it has a slight taste of sweet vanilla due to the olfactory component. **Texture:** Flexible but firm, rough due to the curing process, slightly oily.

PHYSICAL CHARACTERISTICS:

Humidity: 24-30%

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <10 UFC/g Moulds and yeasts < 10 UFC/qTotal coliforms in plate Negative Salmonella (/25g) Negative

ALLERGEN CLAIM:

No allergen ingredients

NUTRIENT CONTENT CLAIMS PER 100 GR.

Energy content*	250 kcal (1020 kJ)
Proteins	5.8 g
Total fat	13.5 g
Saturated fat	0 g
Trans fat	0 g
Available Carbohyd	rates 24.8 g
Sugar	12.4 g
Added sugar	0 g
Dietary fibre	12.4 g
Sodium	0 g

Length	Average length	Range	Pods per package
A+	24 cm	23 to 25 cm	3
Α	22.4 cm	23 to 21.9 cm	3
В	21.2 cm	21.8 to 20.6 cm	3

CERTIFICATIONS:

the Certification process.

Administration (FDA):

Xijuika SPR de RL, Sheet

20.0 to 19.30 cm

Food and Drug

number 1528607.

COFEPRIS-01-007-C: to start

PACKAGING FORMAT: Main Packaging format: high vacuum with 3 pods.

The secondary packaging is a reusable mesh bag, made by group of artisan women.

THERE ARE 3 CATEGORIES WITH DIFFERENT CHAIN POD LENGTHS:

Gourmet Extra / Gourmet First / Gourmet * with slight moisture differences or producer streaks or tattoos

STORAGE CONDITIONS: Store in a cool and dark place. Use preferably before 48 months from the date of production, provided it is kept inside its closed container and under storage conditions.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

SHELF LIFE: 48 months in its original packaging under per storage conditions.

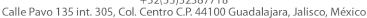
ORIGIN: Mexico

C

19.9 cm

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4.1.2 Vanilla Pod (D, E, F, G, H)

CODE: VP-DEFGH-001 HTS Tariff item: 0905.00.01

DESCRIPTION:

Vanilla pods benefited by hybrid method between Mexican and Madagascar's. The cured pod is vanilla planifolia, grown in the Huasteca Potosina region.

PHOTOS -





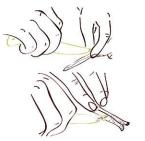


LABELS with nutrient content claims



DIRECTIONS/DOSAGE:

The seeds of 1 pod (12 cm) are equivalent to 1 tablespoon of extract.





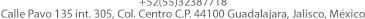
As a spatula, slide the knife to remove the vanilla seeds

Crosscut

Open the pod.

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4.1.2 Vanilla Pod (D, E, F, G, H)

CODE: VP-DEFGH-001 HTS Tariff item: 0905.00.01

SENSORIAL ANALYSIS: Organoleptic Characteristics:

Aspect: Narrow, long and flexible pods.

Colour: Dark Brown to black

Odour: Characteristic of vanilla, strongly sweet and aromatic when cutting each pod

Flavour: It is a flavour enhancer, in sweet context it tastes as characteristical and if salty it increases the taste. If ingested alone,

it has a slight taste of sweet vanilla due to the olfactory component. **Texture:** Flexible but firm, rough due to the curing process, slightly oily.

PHYSICAL CHARACTERISTICS:

Humidity: 24-30%

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <10 UFC/q Moulds and yeasts < 10 UFC/qTotal coliforms in plate Negative Salmonella (/25g) Negative

ALLERGEN CLAIM:

No allergen ingredients

NUTRIENT CONTENT CLAIMS PER 100 GR.

250 kcal (1020 kJ) **Energy content* Proteins** $5.8 \, q$ Total fat 13.5 g Saturated fat 0 g Trans fat 0 g **Available Carbohydrates** 24.8 g Sugar 12.4 g Added sugar 0 g Dietary fibre 12.4 g Sodium 0 g

CERT	IFIC	ATI	ON	S:

- COFEPRIS-01-007-C: to start the Certification process.
- Food and Drug Administration (FDA): Xijuika SPR de RL, Sheet number 1528607.

Length	Average length	Range	Pods per package
D	18.6 cm	19.2 to 18.1 cm	5
Е	17.4 cm	18 to 16.8 cm	5
F	16.1 cm	16.7 to 15.1 cm	5
G	14.8 cm	15.0 to 14.2 cm	5
Н	12.1 cm	14.1 to 10 cm	5

PACKAGING FORMAT: Main Packaging format: high vacuum with 3 pods.

The secondary packaging is a reusable mesh bag, made by group of artisan women.

THERE ARE 3 CATEGORIES WITH DIFFERENT CHAIN POD LENGTHS:

Gourmet Extra / Gourmet First / Gourmet * with slight moisture differences or producer streaks or tattoos

STORAGE CONDITIONS: Store in a cool and dark place. Use preferably before 48 months from the date of production, provided it is kept inside its closed container and under storage conditions.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

SHELF LIFE: 48 months in its original packaging under per storage conditions.

ORIGIN: Mexico

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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México

4.2 Vanilla Extract

CODE: V-001

HTS Tariff item: 0905.00.01

DESCRIPTION:

Vanilla extract benefited by hybrid method between Mexican and Madagascar's. The cured pod is vanilla planifolia, grown in the Huasteca Potosina region.

PHOTOS -







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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México



4.2 Vanilla Extract

CODE: V-001

HTS Tariff item: 0905.00.01

SENSORIAL ANALYSIS: Organoleptic Characteristics:

Liquid fluid like water and alcohol. Aspect:

Colour: Dark brown

Characteristic of vanilla, sweet and aromatic Odour:

It is a flavour enhancer, it does not contain added sugars, thus it Flavour:

will release the flavour depending on whether it is sweet or salty

Texture: Liquid fluid with aromatic volatile.

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <10 UFC/q Moulds and yeasts < 10 UFC/g Total coliforms in plate Negative Salmonella /25g Negative

ALLERGEN CLAIM: No allergen ingredients

DIRECTIONS/DOSAGE: One tablespoon of extract equals one tablespoon of 1 pod seeds (12 cm) or seeds in gel.

PACKAGING FORMAT: Amber bottle with the vanilla extract liquid with 25% alcohol. In a cold process, with more than 15% of pods carefully extracted for at least 6 to 8 months.

CONTAINERS BOTTLES OF:

50 ml

125 ml

500 ml

1 litre

STORAGE CONDITIONS: Twenty four months in its original packaging under per storage conditions. Store in a cool and dark place.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

SHELF LIFE: 48 months in its original packaging under per storage conditions.

ORIGIN: MEXICO

CERTIFICATIONS:

- COFEPRIS-01-007-C: to start the Certification process.
- Food and Drug Administration (FDA): Xijuika SPR de RL, Sheet number 1528607.

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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México



4.2.1 Alcohol-free Vanilla extract

CODE: VAF-001

HTS Tariff item: 0905.00.01

DESCRIPTION:

Vanilla extract in glycerine and water solution with a percentage that allows the addition of the main components of vanilla aroma and flavour. In a cold process, with more than 15% of pods carefully extracted for at least 6 to 8 months.

PHOTOS -









Mayra Mendoza

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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México



4.2.1 Alcohol-free Vanilla extract

CODE: VAF-001

HTS Tariff item: 0905.00.01

SENSORIAL ANALYSIS: Organoleptic Characteristics:

Aspect: Slightly viscous liquid

Colour: Light amber

Odour: Characteristic of vanilla, sweet and aromatic

It is a flavour enhancer, it does not contain added sugars, thus it Flavour:

will release the flavour depending on whether it is sweet or salty

Texture: Slightly viscous and very smooth liquid

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <10 UFC/q Moulds and yeasts < 10 UFC/g Total coliforms in plate Negative Salmonella /25g Negative

ALLERGEN CLAIM: No allergen ingredients

DIRECTIONS/DOSAGE: One tablespoon of extract equals one tablespoon of 1 pod seeds (12 cm) or seeds in gel.

PACKAGING FORMAT: Bullet-type amber bottle with black lid.

CONTAINERS BOTTLES OF:

125 ml 500 ml 1 litre

STORAGE CONDITIONS: Store in a cool and dark place.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

SHELF LIFE: 54 months in its original packaging under per storage conditions.

ORIGIN: MEXICO

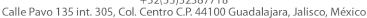
CERTIFICATIONS:

- COFEPRIS-01-007-C: to start the Certification process.
- Food and Drug Administration (FDA): Xijuika SPR de RL, Sheet number 1528607.



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4.3 Vanilla seeds in Gel

CODE: VSG-002

HTS Tariff item: 0905.00.01

DESCRIPTION:

Gel-suspended vanilla seeds, containing vanilla extract, vanilla seeds and xanthan gum.

PHOTOS -







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4.3 Vanilla seeds in Gel

CODE: VSG-002

HTS Tariff item: 0905.00.01

SENSORIAL ANALYSIS: Organoleptic Characteristics:

Stable suspension of xanthan rubber Aspect:

Colour: Transparent with brown depth

Odour: Characteristic of vanilla, sweet and aromatic

It is a flavour enhancer, in sweet context it tastes as characteristical Flavour:

and if salty it increases the taste. If ingested alone, it has a slight

taste of sweet vanilla.

Texture: Viscous due to xanthan gum

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <10 UFC/q Moulds and yeasts < 10 UFC/g Total coliforms in plate Negative Salmonella /25g Negative

ALLERGEN CLAIM: No allergen ingredients

DIRECTIONS/DOSAGE: The seeds of 1.5 tablespoons of product are equivalent to 1 pod of 14 cm or 1 tablespoon of extract.

PACKAGING FORMAT: Amber bottle with the vanilla extract liquid with 25% alcohol. In a cold process, with more than 15% of pods carefully extracted for at least 6 to 8 months.

CONTAINERS BOTTLES OF:

125 ml 250 ml

500 ml

1 litre

STORAGE CONDITIONS: Store in a cool and dark place. You can keep it refrigerated, but refrigeration is required after the bottle is first used.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

SHELF LIFE: 18 months in its original packaging under per storage conditions.

ORIGIN: MEXICO

CERTIFICATIONS:

- COFEPRIS-01-007-C: to start the Certification process.
- **Food and Drug** Administration (FDA): Xijuika SPR de RL, Sheet number 1528607.



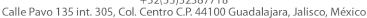
COCOA NIBS AND COCOA POWDER



SPECIFICATION SHEET

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5.1 Cocoa Nibs

CODE: CNP-001

HTS Tariff item: 18010001

DESCRIPTION:

Cocoa nibs: From 100% cocoa in 1 pound or 2 pound presentation packed in polyethylene double bag with textured polyester with Kraft appearance. Obtained after roasting, peeling and crushing fermented and dried cocoa seeds. (Theobroma cocoa)

PHOTOS -







SPECIFICATION SHEET 2/2 OCT 2020

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5.1 Cocoa Nibs

CODE: CNP-001

HTS Tariff item: 18010001

SENSORIAL ANALYSIS: Organoleptic Characteristics

Cocoa nibs

Humidity Maximum 5% Colour: Dark brown

Odour: Characteristic odour with toasted odour

Bittersweet with a deep cocoa flavour with bitter notes, very Flavour:

pleasant to taste.

Pieces of 1 cm³ to 0.2 cm³ of volume Texture:

SENSORIAL ANALYSIS: Organoleptic Characteristics

Cocoa powder

Humidity Maximum 5% Colour: Brown

Odour: Characteristic but sweet

Flavour: Sweet with slight bitter notes, very pleasant to taste.

Texture: Granulated powder without paste, with a tendency to compact in

cool environments.

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <150 UFC/q Moulds and yeasts <50 UFC/q Total coliforms in plate Negative Salmonella /25g Negative

COMPLEMENTARY INFORMATION:

Energy content* 519 kcal (2171 kJ) Magnesium 100 mg Proteins 11 g Calcium 134 mg Total fat 38 g Iron 4.3 mg Saturated fats 14 g Copper 1.4 mg Trans fats 0 g Zinc 1.9 mg Polyunsaturated fats 12 g Potassium 397 mg Monounsaturated fats 12 g Vitamin B6 50 mg Hydrocarbons available 40 g Niacin 2.12 mg

Fibre 28 g

PACKAGING FORMAT: Packaging format: Textured bag with Kraft

appearance and window.

CONTAINER BAGS OF: 100 gr / 453 gr (1 lb) / 1 kilo (2.2 lb)

STORAGE CONDITIONS: Store in a cool and dark place.

TRANSPORT: Store in a cool and dark place at ambient temperature avoiding humidity

SHELF LIFE: 12 months in its original packaging under per storage conditions.

ORIGIN: MEXICO



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5.2 Cocoa Powder

CODE: CNP-001

HTS Tariff item: 18010001

DESCRIPTION:

Cocoa powder: Mixture of pure, roasted cocoa, peeled in milling with 60% sugar. The product contains complete cocoa without added elements, only cane sugar.

PHOTOS -







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5.2 Cocoa Powder

CODE: CNP-001

HTS Tariff item: 18010001

SENSORIAL ANALYSIS: Organoleptic Characteristics

Cocoa nibs

Humidity Maximum 5% Colour: Dark brown

Odour: Characteristic odour with toasted odour

Bittersweet with a deep cocoa flavour with bitter notes, very Flavour:

pleasant to taste.

Pieces of 1 cm³ to 0.2 cm³ of volume Texture:

SENSORIAL ANALYSIS: Organoleptic Characteristics

Cocoa powder

Humidity Maximum 5% Colour: Brown

Odour: Characteristic but sweet

Flavour: Sweet with slight bitter notes, very pleasant to taste.

Texture: Granulated powder without paste, with a tendency to compact in

cool environments.

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <150 UFC/g Moulds and yeasts <50 UFC/q Total coliforms in plate Negative Salmonella /25g Negative

COMPLEMENTARY INFORMATION:

Energy content* 519 kcal (2171 kJ) Magnesium 100 mg Proteins 11 g Calcium 134 mg Total fat 38 g Iron 4.3 mg Saturated fats 14 g Copper 1.4 mg Trans fats 0 g Zinc 1.9 mg Polyunsaturated fats 12 g Potassium 397 mg Monounsaturated fats 12 g Vitamin B6 50 mg Hydrocarbons available 40 g Niacin 2.12 mg

Fibre 28 g

PACKAGING FORMAT: Packaging format: Textured bag with Kraft

appearance and window.

CONTAINER BAGS OF: 100 gr / 453 gr (1 lb) / 1 kilo (2.2 lb)

STORAGE CONDITIONS: Store in a cool and dark place.

TRANSPORT: Store in a cool and dark place at ambient temperature avoiding humidity

SHELF LIFE: 12 months in its original packaging under per storage conditions.

ORIGIN: MEXICO



GRANULATED PILONCILLO





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6. Granulated Piloncillo

CODE: GP-001

HTS Tariff item: 1701.13.01

DESCRIPTION:

It is a product made from the juice of sugar cane (Saccarum officinarum) unrefined and it has a granular texture, it is rich in mineral salts and vitamins preserved by the processing process.

PHOTOS -







LABELS with nutrient content claims -



SPECIFICATION SHEET 2/2 OCT 2020

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6. Granulated Piloncillo

CODE: GP-001

HTS Tariff item: 1701.13.01

SENSORIAL ANALYSIS: Organoleptic Characteristics

Humidity Maximum 5%

Colour: Light Brown to amber Odour: Sweet characteristic

Flavour: Sweet, it melts in the mouth and it naturally generates sensations at

the tip of the tongue.

Texture: Granules 12 or 14 mesh, with a tendency to compact

MICROBIOLOGICAL CHARACTERISTICS:

Aerobic mesophilic bacteria <50 UFC/g
Moulds and yeasts <20 UFC/g
Total coliforms in plate Negative
Salmonella /25g Negative

COMPLEMENTARY INFORMATION:

Energy content* 351 kcal (1470 kJ), portion size 10 gr

Proteins 0 g Total fats 0 g Saturated fats 0 g

Trans fats 0 g

Polyunsaturated fats 0 g Monounsaturated fats 0 g

Hydrocarbons available 90 g

Fibre 20 gr

Magnesium 75 mg
Calcium 60 mg
Iron 2 mg
Copper 6 mg
Potassium 120 mg
Vitamin B1 5 mg
Vitamin B2 8 mg



PACKAGING: Textured bag with Kraft appearance and window months.

CONTAINER BAG:

453 g (1 lb) 1 kilo (2.2 lb)

STORAGE CONDITIONS: Store in a cool and dark place. Avoid humidity.

TRANSPORT: At ambient temperature avoiding changes of temperature and sun or light exposition.

SHELF LIFE: 24 months in its original packaging under per storage conditions.

ORIGIN: MEXICO

CINNAMON



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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México

7. Cinnamon

CODE: CSGP-001

HTS Tariff item: 09061101

DESCRIPTION:

Cinnamon stick and ground cinnamon, of the Ceylon variety in 2-piece presentations of 15 cm or per pound (453 grams) or half a pound of cinnamon sticks.

Cinnamon comes from an agroforestry system with Nahua productive techniques that allow the sustainability of the ecosystems of the Huasteca Potosina region.

PHOTOS -





LABELS with nutrient content claims -



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7. Cinnamon

CODE: CSGP-001

HTS Tariff item: 09061101

SENSORIAL ANALYSIS: Organoleptic Characteristics

Whole cinnamon stick **Humidity Maximum 3%** Colour: Light brown

Odour: Characteristic but protects until rupture the release of volatile

Flavour: Woody with the characteristics of cinnamon

Pieces of 15 cm thin sheets by the bark of the branch. Texture:

Powdered cinnamon

Humidity Maximum 3% Colour: Light brown

Odour: Deep and characteristic smell of cinnamon.

Flavour: Intense cinnamon flavour through the contact area.

Moisture-free granulated powder. Texture:



Aerobic mesophilic bacteria <10 UFC/g Moulds and yeasts <10 UFC/g Total coliforms in plate Negative Salmonella /25g Negative

COMPLEMENTARY INFORMATION:

Hydrocarbons available 95 g Energy content* 250 kcal (1046 kJ)

Fibre 53 g Proteins 3 g

Phosphorus 61 mg Total fats 3 q Calcium 1228 mg Saturated fats 0 g Iron 38 mg Trans fats 0 g Potassium 500 mg Polyunsaturated fats 2 g Vitamin C 28.5 mg Monounsaturated fats 1 g Niacin 2.12 mg

PACKAGING FORMAT: Packaging format: bag with Kraft appearance and window.

Powdered cinnamon: glass jar

The Cinnamon stick and ground cinnamon The packaging material is bilayer textured bag with Kraft appearance with window.

CONTAINER BAGS OF: 15 g (2 pieces) / 228 g (0.5 lb) / 453 g (1 lb)

The cinnamon powder is in presentation of 50 gr in Cylindrical glass jar with screw cap or in double bag of 250 gr with Kraft appearance and window to identify the product.

Powdered cinnamon

CONTAINER BAGS OF: 50g / 250 g

STORAGE CONDITIONS: Store in a cool and dark place. Avoid humidity.

TRANSPORT: At ambient temperature avoiding humidity

SHELF LIFE: 24 months in its original packaging under per storage conditions.

ORIGIN: MEXICO







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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México



8. Garlic Natural Extract Powder

CODE: WWP00-167-D HTS Tariff item: 0712.20.99

DESCRIPTION:

Cream to light brown powder colour, composed of oils, aromatic compounds, onion juices, cornstarch such as Carrier and silicon dioxide as an anti-caking agent.

PHOTOS -





LABELS

NATURAL GARLIC EXTRACT WWP0167-D

CLIENT CODE:

Food Industrial Use Made in Mexico Net Weight: 25 Kg.

⊘ ∕ DEGER ∕ MEX

Boulevard M. Avila Camacho No. 937 Desp. 102 Col. Bosques de Echegaray Naucalpan de Juárez, Edo. de México C. P. 53310

LOT NUMBER:

PRODUCTION DATE:

CONTAINS SULFITES

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8. Garlic Natural Extract Powder

CODE: WWP00-167-D

HTS Tariff item: 0712.20.99

SENSORIAL ANALYSIS: Equivalent of 1 to 1 vs dehydrated garlic

Aspect: Fine powder free off foreign matter.

Colour: White to cream colored with light brownish specs. Odour: Characteristic to garlic comparable to standard sample. Flavour: Characteristic to garlic comparable to standard sample.

PHYSICAL - CHEMICAL:

% Moisture: 10.0 Max. % Total ashes: 2.0 Máx. % Chlorides (NaCl): 2.0 Máx. pH (10% Solution): 4.5 - 6.5

GRANULOMETRY:

ON % RETENTION

MESH 20: 3.0 % Máx. 10.0 %Máx. MESH 40: MESH 60: 30.0 % Máx.

HEAVY METALS:

Lead (Pb) ppm 2.0 Max. Arsenic (As) ppm 0.1 Max.

MICROBIOLOGICAL:

Total Count (CFU/g) 100,000 Max. Yeast and moulds (CFU/g) 500 Max. Total Coliforms (CFU/g) 100 Max. E.coli c/ 25g Negative Salmonella / 25 g Negative Infestation / 100 g Negative

PACKAGING: 25 kg. net, 3 ply kraft paper bag with interior atoxic, sealed 400 caliper polyethylene bag. Each bag identified and marked with net weight, product name, manufactured date and batch number.

STORAGE: Closed room, ambient temperature at a maximum of 30°C, protected from dust and external influences.

TRANSPORT: At ambient temperature avoiding contamination.

SHELF LIFE: 12 months in its original packaging under per storage conditions.

ORIGIN: MEXICO

CERTIFICATIONS:

- **Food Safety System** Certification (FSSC 22000 **V.4):** Production of power blendings of natural extracts and seasonings, based on onions and garlic powders: Certificate #MX 19/57350586
- **Halal:** to start the Certification process.





ONION NATURAL EXTRACT POWDER



SPECIFICATION SHEET

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Calle Pavo 135 int. 305, Col. Centro C.P. 44100 Guadalajara, Jalisco, México



9. Onion Natural Extract Powder

CODE: WWP00-164

HTS Tariff item: 0712.20.99

DESCRIPTION:

Cream to light brown powder colour, composed of oils, aromatic compounds, onion juices, cornstarch such as Carrier and silicon dioxide as an anti-caking agent.

PHOTOS -



LABELS

NATURAL ONION EXTRACT WWP0164

CLIENT CODE:

Food Industrial Use Made in Mexico Net Weight: 25 Kg.

⊘ ∕ IDEGER ∕ MEX

Boulevard M. Ávila Camacho No. 937 Desp. 102 Col. Bosques de Echegaray Naucalpan de Juárez, Edo. de México C. P. 53310

LOT NUMBER:

PRODUCTION DATE: EXPIRY DATE: **CONTAINS SULFITES**

OCT 2020

CONTACT INFO Mayra Mendoza

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9. Onion Natural Extract Powder

CODE: WWP00-164

HTS Tariff item: 0712.20.99

SENSORIAL ANALYSIS:

Aspect: Fine powder free from foreign matter.

Colour: White-to cream coloured with light brownish specs. Odour: Characteristic to onion comparable to standard sample. Flavour: Characteristic to onion comparable to standard sample.

PHYSICAL - CHEMICAL:

% Moisture: 10.0 Max. pH (10% Solution): 4.6 - 6.0% Chlorides (NaCl): 1.5 Max. % Total Ashes: 3.0 Max. SO2 (ppm): 10 Max

GRANULOMETRY:

% RETENTION ON 3.5 Max. MESH 40: MESH 60: 35.0 Max.

HEAVY METALS:

Lead (Pb) ppm 2.0 Max. Arsenic (As) ppm 0.1 Max.

MICROBIOLOGICAL:

Total Count (CFU/g) 100,000 Max. Yeast and moulds (CFU/g) 500 Max. Total Coliforms (CFU/g) 100 Max. Faecal Coliforms (CFU/g) Negative E.coli c/ 25g Negative Shigella / 25 g Negative Salmonella / 25 g Negative Infestation / 100 g Negative

PACKAGING: 25-kg ply Kraft paper bag with interior non-toxic, sealed 400 calibre polyethylene bag, each bag identified and marked with net weight, product name, date of manufacture and batch number.

STORAGE: Closed room, ambient temperature at a maximum of 30°C, protected from dust and external influences.

TRANSPORT: At ambient temperature avoiding contamination.

SHELF LIFE: Twelve months in its original packaging under per storage conditions.

ORIGIN: MEXICO

CERTIFICATIONS:

- **Food Safety System** Certification (FSSC 22000 V.4): Production of power blendings of natural extracts and seasonings, based on onions and garlic powders. Certificate #MX 19/57350586
- Halal: to start the Certification process







If you have an specific requirement, please notify it and we will gladly find the best to meet your demand. Our value proposition is a personalized attention and an efficient distribution that fits the needs of our customers and a various international marketers, offering Mexican products of the highest quality.

We have highly trained professionals in food areas, which allows us to provide solutions in a fast and effective way, coupled with competitive prices that make us an excellent choice in the market, ensuring fair trade with our producers.

CONTACT INFO



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