



Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Huhtikuu 2021:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershiipiin lisätietoja ja yhdistämistä varten:

Juho Korkiakoski
juho.korkiakoski@finnpartnership.fi
+358 40 660 4812

Horn Afrik Gum Limited, Kenya (Agriculture and food processing)

Horn Afrik Gum Limited is a Kenyan company specialized in the production of quality conventional gums. The company is searching for Finnish partners who will supply them with technology that will help in gum processing. The company is also interested in finding a partner who will act as their market agent.

<https://finnpartnership.fi/matchmaking/horn-afrik-gums-limited/>

CATEC, Egypt (Services)

CATEC - Consulting & Technical Engineering Co. from Egypt is specialised in agency representation, technical support and installation of boilers, different types of machines, electronic systems and solar energy equipment and products. The company is also a trader of special lubricants, chemicals, and industrial materials etc. CATEC is searching for Finnish partners for long - term agency representation of Finnish industrial products and machines in Egypt and the Middle East.

<https://finnpartnership.fi/matchmaking/catec-consulting-technical-engineering-co/>

LAVICI, Indonesia (Textiles and clothing)

LAVICI, an Indonesian company specialized in manufacturing women's fashion, is searching for Nordic importers, distributors, wholesalers, and retailers. The company is also looking for partnerships for producing handmade details for fashion houses or fashion schools in the European region.

<https://finnpartnership.fi/matchmaking/lavici/>

NanoSoft for Software Solutions and IT, Libya (Information and communication technology)

NanoSoft for Software Solutions and IT Services, a Libyan company specialised in IT services (software development and building IT infrastructure, is searching for Finnish companies that wish to outsource some of their IT services.

<https://finnpartnership.fi/matchmaking/nanosoft-for-software-solutions-and-it-services/>

Ortho-Promed Ltd, Rwanda (Health and pharmaceutical)

Ortho-Promed Ltd, a Rwandan Physical Rehabilitation Clinic that offers orthopaedic services to people with disabilities: prostheses, orthotics, walking aids (wheelchairs, orthopaedic chairs, mattresses and pillows, crutches etc.) as well as physiotherapy services. The company is searching for Finnish business know-how and investing partners.

<https://finnpartnership.fi/matchmaking/ortho-promed-ltd/>

Marja General Company Limited, Kenya (Agriculture and food processing)

Marja General Company Limited, a Kenyan company specialised in exporting horticultural products is searching for Finnish (EU) partners for importing beans, mangetouts, passion fruits and avocados. Other available products are sugar snaps, lemongrass, turmeric and butternut squashes as well some other vegetables, fruits and herbs in lesser amounts.

<https://finnpartnership.fi/matchmaking/marja-general-company-limited/>



<p>Taanya Krafts Private Limited, India (Textiles and clothing)</p> <p>Taanya Krafts Private Limited is an Indian textiles and clothing company specialised in production of bath towels, bathmats, bath robes, bed sheets, kitchen linen, canvas. The company is searching for Nordic trade intermediaries, such as distributors, importers, agents, and representatives.</p> <p>https://finnpartnership.fi/matchmaking/taanya-krafts-private-limited/</p>	<p>Projex Engenharia Comércio E Construções Eireli, Brazil (Construction)</p> <p>Projex is a Brazilian company operating in civil construction and providing services in project management. They are searching for Finnish partners for projects on construction segment. Projex welcome partners to participate in the municipal or state bidding rounds (infrastructure / environment (sanitation)/ energy). They are looking for JV partners but are also interested in representing innovative products in Brazil</p> <p>https://finnpartnership.fi/matchmaking/projex-engenharia-comercio-e-construcoes-eireli/</p>
<p>Ukrainian Scientific Research Institute of Computer Technologies Ltd, Ukraine (Electronics)</p> <p>Ukrainian Scientific Research Institute of Computer Technologies Ltd is operating in contract manufacturing of electronics (outsourcing basis), supply of components for customers' products (printed circuit boards, electronic components, cases), contract electronic products design and development and RF filters manufacturing. They are searching for Finnish companies that need comprehensive electronics manufacturing services and sales agents.</p> <p>https://finnpartnership.fi/matchmaking/ukrainian-scientific-research-institute-of-computer-technologies-ltd/</p>	<p>Posco, Rwanda (Agriculture and food processing)</p> <p>Posco Rwanda is a Rwandan cooperative specialized in agricultural products, fruits, and vegetables. Posco aims to strengthen the harvesting, post-harvest handling, storage, and marketing within the fruits and vegetable value chain. The cooperative is currently looking for a business partner who would help with their business's technical aspects; they need expertise in operating cold rooms and other machinery. They are also looking into getting knowledge on farm-level packaging material.</p> <p>https://finnpartnership.fi/matchmaking/posco/</p>
<p>CRS Technologies (Pty) Ltd, South Africa (Services)</p> <p>CRS Technologies is a South African company operating in human capital management industry including payroll &HR systems and services. CRS Technologies roll out a new company CROS Outsource Employment Services, which originated as a service to customers of the Centric Group, a technologies innovator. The company is currently looking for a partner to form partnerships with system resellers and new cliental.</p> <p>https://finnpartnership.fi/matchmaking/crs-technologies-pty-ltd/</p>	<p>Trisolace Company Ltd, Ghana (Agriculture and food processing)</p> <p>Trisolace Company Limited is a Ghanaian company specialized in organic snail farming. The company's main products include snail slime and escargot (canned and dried). Snail slime is used for pharmaceuticals and snail meat for protein-rich nutrition. The shells are used for calcium and carbon powder. Trisolace is searching for Finnish trade intermediaries, other partnerships and possible transfer of technology and know-how.</p> <p>https://finnpartnership.fi/matchmaking/trisolace-company-limited/</p>
<p>Productos Verde Natural SA de CV, Mexico (Agriculture and food processing)</p> <p>Productos Verde Natural SA de CV is a Mexican company specialised in production of health and pharmaceutical natural hair products. The company is searching for Finnish JV partners and trade intermediaries to provide products that cover all market requirements and to strength current marketing channels. The company is looking for a reliable partner to increase the sales and represent the brand in Finland.</p> <p>https://finnpartnership.fi/matchmaking/productos-verde-natural-sa-de-cv/</p>	<p>Zeolf Technologies Ltd, Rwanda (Educational services)</p> <p>Zeolf Technologies Ltd is a Rwandan company that has developed a scientific research platform for students, researchers, and teachers in Rwanda. Apart from simply publishing their research papers, or giving the students a platform, the users also get access to content and discussions they can learn from. The company is searching for an experienced Finnish partner from scientific research and development field for a joint venture.</p> <p>https://finnpartnership.fi/matchmaking/zeolf-technologies-ltd/</p>



ECUABALDRA S.A., Ecuador (Health and pharmaceutical)

Ecuabaldra S.A., an Ecuadorian company operating in import, sale and distribution of medical technology and instruments, is searching for Finnish manufacturers and distributors of medical equipment's to import and distribute their products in Ecuador.

<https://finnpartnership.fi/matchmaking/ecuabaldra-s-a/>