



## Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Helmikuu 2021:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershiipiin lisätietoja ja yhdistämistä varten:

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| <p><b>Belinvest S.A. All Fields Ecuador, Ecuador (Agriculture and food processing)</b></p> <p>Belinvest S.A. (All Fields), Ecuadorian processor and exporter of snacks, is searching for Finnish partners to import advanced packaging machinery or material for their products and production plant in Guayaquil, Ecuador.</p> <p><a href="https://finnpartnership.fi/matchmaking/belinvest-s-a-all-fields/">https://finnpartnership.fi/matchmaking/belinvest-s-a-all-fields/</a></p>          | <p><b>Grace Schools, Nigeria (Educational services)</b></p> <p>Grace Schools Gbagada is Nigerian private school covering Pre-K-12, i.e., early childhood, basic and secondary education services. They are looking for Finnish for development of educational services, co-creation of learning innovation, curriculum development, teacher training, educational technology adaptation and digitization.</p> <p><a href="https://finnpartnership.fi/matchmaking/grace-schools-gbagada-lagos/">https://finnpartnership.fi/matchmaking/grace-schools-gbagada-lagos/</a></p>                                     |
| <p><b>North Harvest, Rwanda (Agriculture and food processing)</b></p> <p>North Harvest Ltd, a private company registered in Kigali, Rwanda established in 2013 is operating in local fresh food delivery. The company is searching for a Finnish business partner for joint venture or/and other beneficial long-term partnerships.</p> <p><a href="https://finnpartnership.fi/matchmaking/north-harvest-ltd/">https://finnpartnership.fi/matchmaking/north-harvest-ltd/</a></p>                | <p><b>Cooperativa Agrícola Mista De Tomé-Açu (CAMTA), Brazil (Agriculture and food processing)</b></p> <p>Cooperativa Agrícola Mista De Tomé-Açu (CAMTA), Brazilian company specialised in production and commercialization of black pepper, cocoa almonds, tropical fruit pulps, organic açai fruit and noble vegetable oils, is searching for a Finnish trade intermediary and buyers for their products.</p> <p><a href="https://finnpartnership.fi/matchmaking/cooperativa-agricola-mista-de-tome-acu-camta/">https://finnpartnership.fi/matchmaking/cooperativa-agricola-mista-de-tome-acu-camta/</a></p> |
| <p><b>Grupo Industrial Munguia Ortega, Mexico (Agriculture and food processing)</b></p> <p>Grupo Industrial Munguia Ortega, Mexican company specialised in production of 14 different types of moles and 4 types of chili pepper powders, is searching for a trade intermediary and buyers to enter the Nordic market.</p> <p><a href="https://finnpartnership.fi/matchmaking/grupo-industrial-munguia-ortega/">https://finnpartnership.fi/matchmaking/grupo-industrial-munguia-ortega/</a></p> | <p><b>Sahan Seafood Company Ltd, Somalia (Fishery and fish products)</b></p> <p>Sahan Seafood is a fishery and fish products facility founded in Mogadishu, Somalia in 2017. The company is looking for investing partners and Finnish boat manufactures and fishing technology.</p> <p><a href="https://finnpartnership.fi/matchmaking/sahan-seafood-company-ltd/">https://finnpartnership.fi/matchmaking/sahan-seafood-company-ltd/</a></p>  |
| <p><b>General Soles SA de CV, Mexico (Agriculture and food processing)</b></p> <p>General Sole's S.A. de C.V., a Mexican company specialized in selling of various kinds of rare monofloral honey is searching for a trade intermediary and buyers to enter the Nordic market.</p> <p><a href="https://finnpartnership.fi/matchmaking/general-soles-s-a-de-c-v/">https://finnpartnership.fi/matchmaking/general-soles-s-a-de-c-v/</a></p>   | <p><b>CV. Widuri Art, Indonesia (Crafts)</b></p> <p>CV. Widuri Art, Indonesian company specialised in manufacturing and exporting corn husk flowers, dried flowers and Indonesian natural woven bamboo is searching for Finnish and worldwide partners for cooperation in terms of distributor, importer, agent, representative.</p> <p><a href="https://finnpartnership.fi/matchmaking/cv-widuri-art/">https://finnpartnership.fi/matchmaking/cv-widuri-art/</a></p>  |



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| <p><b>PT. Miumosa Artha Mandiri, Indonesia (Textiles and clothing)</b></p> <p>PT. Miumosa Artha Mandiri, Indonesian company operating in footwear design and fashion is searching for Finnish and West European trade intermediaries (distributor, importer, agent, representative) and wholesalers.</p> <p><a href="https://finnpartnership.fi/matchmaking/pt-miumosa-artha-mandiri/">https://finnpartnership.fi/matchmaking/pt-miumosa-artha-mandiri/</a></p>   | <p><b>TheCure J-Soul LTD, Kenya (Information and communication technology)</b></p> <p>TheCure J-Soul Limited, Kenyan company operating in digital marketing and public relations, is searching for Finnish (EU) partners for launching new campaigns (products, services), marketing or PR in East Africa for different Finnish companies and organisations.</p> <p><a href="https://finnpartnership.fi/matchmaking/thecure-j-soul-limited/">https://finnpartnership.fi/matchmaking/thecure-j-soul-limited/</a></p>   |
| <p><b>PT. Helix Mesindo Internasional, Indonesia (Agriculture and food processing)</b></p> <p>PT. Helix Mesindo Internasional, Indonesian company specialised in production of green coffee beans, coconut products and spices such as cinnamon, vanilla and cloves and plastic products, is searching for Finnish trade intermediaries (e.g., distributors and importers)</p> <p><a href="https://finnpartnership.fi/matchmaking/pt-helix-mesindo-internasional/">https://finnpartnership.fi/matchmaking/pt-helix-mesindo-internasional/</a></p> | <p><b>CV. Exotica Garden, Indonesia (Furniture)</b></p> <p>CV. Exotica Garden Furniture, Indonesian company specialised in manufacturing and exporting of outdoor and indoor furniture, is searching for Finnish distribution, importer, agent, representative partners.</p> <p><a href="https://finnpartnership.fi/matchmaking/cv-exotica-garden-furniture/">https://finnpartnership.fi/matchmaking/cv-exotica-garden-furniture/</a></p>   |
| <p><b>PT. Karawang Kreatif Mulia, Indonesia (Crafts &amp; Furniture)</b></p> <p>PT. Karawang Kreatif Mulia, Indonesian company specialised in furniture and crafts, is searching for Finnish partners for trade intermediaries (e.g., distributors, importers, agents, and representatives). The company is also interested in possible joint ventures.</p> <p><a href="https://finnpartnership.fi/matchmaking/pt-karawang-kreatif-mulia/">https://finnpartnership.fi/matchmaking/pt-karawang-kreatif-mulia/</a></p>                              | <p><b>Be-Xoo Gourmet S.A.P.I. DE C.V, Mexico (Agriculture and food processing)</b></p> <p>Be-Xoo Gourmet is a Mexican company specialised in processing and export of traditional bulk edible insects from pre-Hispanic Mexican cuisine (such as escamoles, chapulines, crickets, maguey worms, chicatanas ants, jumiles, etc.), amaranth, chocolate and chapulin flour energy bars, peanut marzipan and chapulin flour, food fortified with insect protein (chapulin and cricket), chapulin and cricket flour as a protein fortifier for food. The company is searching for Finnish trade intermediaries.</p> <p><a href="https://finnpartnership.fi/matchmaking/be-xoo-gourmet-s-a-p-i-de-c-v/">https://finnpartnership.fi/matchmaking/be-xoo-gourmet-s-a-p-i-de-c-v/</a></p> |
| <p><b>CV. Anugerah Jaya, Indonesia (Crafts)</b></p> <p>Anugerah Jaya is an Indonesian company specialised in crafts and home decoration products and accessories, such as pillow cushion covers, tissue box/roll covers as well as seasonal products. The company is searching for Finnish trade intermediaries (distributors, importers, agents, and representatives).</p> <p><a href="https://finnpartnership.fi/matchmaking/cv-anugerah-jaya/">https://finnpartnership.fi/matchmaking/cv-anugerah-jaya/</a></p>                                | <p><b>Food Africa Enterprises Limited, Kenya (Agriculture and food processing)</b></p> <p>Food Africa Enterprises Limited, Kenyan company specialised in exporting horticultural products, is searching for Finnish partners for importing avocados (Hass and Fuerte varieties), mangoes, passion fruits, pineapples, papayas, snow peas, sugar snaps, fine beans, baby corn, karella (bitter gourd), dudhi (bottle gourd), ravaya (egg plant), aubergines (purple, pink, white), okra, and chillies (bullet, habanero, bird's eye).</p> <p><a href="https://finnpartnership.fi/matchmaking/food-africa-enterprises-limited/">https://finnpartnership.fi/matchmaking/food-africa-enterprises-limited/</a></p>   |



**SAN Tech Ltd, Rwanda (Information and communication technology)**

San Tech is a Rwandan company operating in software development. The company is searching for a Finnish tech company for JV collaboration on E-Visitors project. E-visitors is an automated attendance system for recognition of visitors that go into the different institutions. The company has developed a prototype and is now looking for Finnish partners to finalize the software solution.

<https://finnpartnership.fi/matchmaking/san-tech-ltd/>

**Ovion Growers Limited, Kenya (Agriculture and food processing)**

Ovion Growers Limited is a Kenyan company specialised in exporting avocados, mangoes, passion fruits, French beans, snow peas and mangetouts. The company is currently looking for a wholesaler/distributor of fruits and vegetables namely avocados and French beans in Europe/Finland. Pricing will depend on seasons, currency exchange rates as well as costs attached to packaging preferences of the client.

<https://finnpartnership.fi/matchmaking/ovion-growers-limited/>

**PT. Garuda Sinar Perkasa Grup, Indonesia (Agriculture and food processing)**

PT Garuda Sinar Perkasa Grup, Indonesian company specialised in the export of used cooking oil-based raw materials for biodiesel (only vegetable origin), is searching for Finnish and other European countries partners for trade intermediary (distributor, importer, agent, representative) and joint venture.

<https://finnpartnership.fi/matchmaking/pt-garuda-sinar-perkasa-grup/>