

# OBOTECH SOLUTIONS LTD

## Company Profile

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## WHO WE ARE

OboTech Solutions Ltd is a leading Information Technology company in Kenya offering innovative ICT solutions. We focus exclusively in providing high quality and cost-effective ICT services and software development. Our capabilities include but not limited to: Creative website design and development, Mobile apps development, Systems development (industry based), and Outsourced IT solutions/ consultancy. Established in 2014, OboTech Solutions Ltd has built an unparalleled reputation for delivering exceptional solutions to different clients in both the private and public sectors of the economy.

## WHAT WE DO

We provide customers from various industries with high quality, secure, reliable, and scalable solutions that include: domain registration & web hosting, interactive websites development, functional mobile applications, information systems and outsourced IT solutions. OboTech Solutions Ltd has been formed by a group of professionals having vivid experience and wide exposure in Information Technology. Our professionals emanate from both technical and functional field groups all having a common agenda of delivering working solutions to our customers.

## OUR TEAM

Our team has sufficient experience to deliver top class solutions that are able to address current market needs leveraging on technology.

Team members include:

- Dennis Obota – CEO & Technical Director
- David Otieno - Customer Success Director (Quality Assurance Expert)
- Benjamin Sande – Financial Director
- Joyna Lavine – Sales & Marketing Director
- Victor Preston – HR & Legal Director

## OUR MISSION & VISION

**Our Mission:** To simplify IT and provide cutting edge ICT solutions to all businesses & organizations. We aim at simplifying company processes, provide the best online platform to show case brands and make communication smooth to all customers leveraging on technology as an enabler.

**Our Vision:** To be the best ICT partner of choice for businesses and organizations in Africa. We seek to be recognized by employees, customers and shareholders as being the best ICT company to do business with.

**Our Brand:** OboTech also offers a wide range of robust technical solutions to solve various businesses needs ranging from computer hardware needs to software solutions. We have invested in unique and competitive ways of doing business through our Purpose - to Simplify Technology. Our innovative & creative technical team develops, implements and executes solutions using modern technologies to meet the current and future customer needs.

## KEY MILESTONES

2014	2015	2016	
Started journey as a website & domain hosting Provider. Main target being start-ups.	Began creative website design& development targeting SMEs and Sole proprietorships.	Introduced outsourced ICT solutions to customers without inbuilt IT departments	Developed school management and hospital management systems

## OUR INVOLVEMENT

### 1. DOMAIN & EMAIL MANAGEMENT

OboTech Solutions provides easy domain registration for: (.co.ke, .com, .org, .net, .space, .tech, .ac.ke) domain handles among others. We also provide advanced domain & email management services on different platforms such as webmail, outlook and G-Suites (Google Apps for business). Our customer centric approach ensures that your domain & email service works in all your devices from laptops and desktops to tablets and mobile phones.

### 2. WEBSITE DEVELOPMENT

At OboTech, we provide the technical flexibility and development ingenuity to deliver quality website solutions. Our team has mastered multiple development approaches across various platforms and technologies to ensure that you get the build you need – not just a site that meets a set of specifications, but a true business solution. In our web development process, we don't meet standards, we set them. We don't just create websites rather, we create websites that Sell!

### 3. SOFTWARE DEVELOPMENT

Beside the hardware and network solutions; OboTech Solutions offers scalable end-to-end application development and management solutions from requirement analysis for deployment and rollout. Currently, we're offering school and hospital management systems tailormade for the education and health sectors respectively. We deliver our systems' solutions through:

- **SYSTEM DEVELOPMENT** – Providing end-to-end development from requirement analysis for deployment and rollout to actual deployment.
- **SYSTEM MAINTENANCE** – Changing or enhancing software to meet changing or increasing business demands in the post-rollout phase of an application
- **SYSTEM SUPPORT** – Providing first, second, third line support and on-call support

## 4. ICT CONSULTANCY

We consult for high-end technology implementation at clients' site. We also consult on enhancing the existing facilities in the clients end with the ability to incorporate new technology with the existing one. OboTech offers a full range of consulting services to help analyze your business requirements for effective implementation of solutions. Our consulting services covers:

- Strategy planning
- Assessment
- Procurement
- Re-engineering solutions
- Planning, audits, best practices etc.

## 5. HARDWARE SALES & SUPPORT SERVICES

We offer servers, computers, computer accessories and services by sourcing from local market and from international market as well. Our team of experts is ready to serve you when you are worried due to lack of confidence in "commitment of service". You are hereby requested to call us for any kind of requirement of computers, computer parts and services whatever and whenever you need.

OboTech also does Supply, Delivery & Installation of:

- PCs, laptops, servers & storage devices
- Computers and equipment maintenance
- Computer accessories, routers, switches and related network equipment
- Computer anti-virus

## STRENGTH & CAPABILITIES

The technical team at OboTech Solutions Ltd is equipped with the proper human resources specialized in different system development tasks. The key areas are;

### ■ SYSTEM ANALYSIS & DESIGN

System analysis and design team combines both functional and technical analysts. We believe in developing a proper system in which functional analysis is equally important as technical analysis.

### ■ DATABASE MANAGEMENT

We have database expertise ranging from ISAM or flat database systems like Microsoft Access, Visual FoxPro to robust commercial database engines like Oracle and Microsoft SQL. For web-database connectivity and cross-platform data management we also have specialized experience and expertise in My SQL database server.

### ■ WEB DEVELOPMENT AND DESIGN

Our web developers and designers are skilled in development with Microsoft Front Page, Macromedia Fireworks and Dream Weaver for web site design.

### ■ PROGRAMMING

Our young and talented programmers have a wide range of experience in developing systems. Our programming skill involves:

- **PROGRAMMING LANGUAGES:**  
VB, Visual C++, Java, VB for Application (VBA) and Microsoft .Net Platform.
- **WEB PROGRAMMING LANGUAGES:**  
PHP, Perl/CGI, Active Server Pages (ASP)
- **SCRIPTING LANGUAGES:**  
Java Script, VB Scripts
- **MULTIMEDIA DEVELOPMENT:**  
Flash and Flash Script.
- **WEB SERVERS:**  
Microsoft IIS and Apache
- **OPERATING SYSTEMS:**  
Microsoft Platform and Linux/Unix

## PROFESSIONAL AFFILIATION

### ■ BUSINESS PARTNER & RESELLER



## SOME OF OUR MAJOR CLIENT

