

Company Profile

ISO 17025 ACCREDITED



Str. Vasil Andoni, No 10, Prishtina, Republic of Kosovo, Tel: + 377-44-503-250, Fax: +381-38-245-361, E-mail: flamur@era-med.com

Business, Administrative and Contact Information

Company: **ERAMED N.T.P**

Company type: **Private Owned Company**

Business Registration Number: **NRB 80625219**

VAT Number: **330016643**

Tax Registration Number: **600017116**

Customs Registration Number: **006144**

Telephone: **+377 44 503 250**

Telephone&fax: **+381 38 713 999**

Email: info@era-med.com, flamur@era-med.com

Address: **str Vasil Andoni 10, Prishtina, Republic of Kosovo**

Introduction:

ERAMED N.T.P is a registered private owned company established in 2002. It is a family based and specialized in supply of laboratory & medical equipment, reagents and consumables.

Mr. Flamur Isufi, CEO& Owner of the company has over 20 years of laboratory experience.

ERAMED is the leader in the field of laboratory and medical supply in Kosovo. We are specialized in import, distribution, installation, training and maintenance of complete solutions for specialized laboratories and medical institutions. Besides its engagement in the field of laboratory and medical devices, ERAMED also operates in the field of chemistry, veterinary, metrology, forensics.

As one of the largest independent suppliers in Kosovo, we are unique in our approach to sourcing and supplying with the best value products and brands. Our offer consists on our knowledge and expertise before, during and after purchase.

ERAMED logistics and distribution centre is situated at the capital city of Prishtina, so we are in the vicinity of our clients and capable to respond at any time. Location provides easy access to the neighboring countries such Albania, Macedonia, Montenegro.

ERAMED helps customers and partners find solutions to reduce their costs and at the same time improve performance. A strong and knowledgeable laboratory expertise and excellent customer service make ERAMED the best partner.

ERAMED partners with international leading manufacturers to bring innovative products and technologies your laboratories.

Our warehouse counts capital equipment and an extensive range of laboratory, medical and chemical consumables in stock. We have the ability to provide our customers with quick and efficient supply and expertise across a wide range of laboratory, medical, chemical and other requirements. .

Availability of over 3000 different products at our warehouse makes ERAMED your best and most reliable partner in every project.

ERAMED Program Engagement:

- Laboratory and medical
- Microbiology
- Biochemistry
- Forensics
- Immunology
- Blood transfusion
- Molecular biology
- Veterinary
- Chromatography
- IVF

- Sampling
- Cell culture
- Chemicals and reagents
- Chromatography
- Environmental
- Laboratory consumables
- Imaging
- Liquid handling

Our partners:

- Government and private hospitals
- Health Centres
- Faculties and Institutes
- Veterinary Institutions
- Pharmaceutical Industry
- Food Industry
- Water and Beverages Producers
- Forensics
- DDD Services etc..

Distribution:

We have the exclusivity for distribution, installation and maintenance of some world known reputable manufacturers, starting from the basic products such chemicals and consumables up to the most advanced technologies and solutions for laboratories, medical and other institutions.

International Partners

List of our international partners that we have exclusivity of distribution for the territory of Kosovo:



Polatom



POL-EKO



Funke Gerber



EBRO



IPSO



Grga&Melita



Dr.Schumacher



Sifin



ERAMED Staff:

ERAMED as a company is very flexible and up to date with the market trends, therefore the staff employed is consisting of professionals, who are university educated and additionally trained in their specialized areas. Our team is very adoptable to new technologies and that gives ERAMED advantage in the market.

- Flamur ISUFI C.E.O (MBA in Public Health Hospital Management)
- Dafina HOXHA (MSC Chemistry/Marketing&Sales)
- Zijadin ISUFI (MR Eng. of Mechanical Engineering/thermo-energetic)
- Vlora DURIQI (Chemistry Engineer/ Marketing&Sales)
- Ardita Ferizi (Pharmacist/ Marketing&Sales)
- Demir AJVAZI (Accounting Department)
- Ylfete RAMADANI (Administration Specialist)
- Valmire Kuqi (Finance Department)
- Merita Musliu Dragusha (Administration ,Sales and Marketing)
- Besart Osmani (Distribution/logistics)
- Florim Durmishi (Distribution/logistics)

ERAMED After Sales Service

ERAMED is putting big efforts for integrated sales and after-sales services. For customer convenience we offer full professional and quick- responding technical service throughout the territory and the neighboring countries when needed.

Our technical personnel consist of highly educated and motivated professionals that are permanently increasing their knowledge throughout trainings and certifications. Our team members are certified by many of our partner manufacturers for installation, maintenance, service, training and calibration of their products.

For quick and full support of our customers we always have in our stock large number of spare parts and other maintenance necessary accessories.

ERAMED technical service offers:

- **installation and introduction** of laboratory, medical and other equipment

- fast and efficient **repair and maintenance** of the equipment during and after the warranty period
- **to the site** introduction and trainings for our customers
- **full range of spare parts** for the equipment provided and also represented by our company
- **preventive maintenance** for extended lifetime of equipment and **prevention of potential damages**
- regular annual **servicing, verification and calibration**
- **professional advice** in the cases of technical questions

ERAMED Technical Team:

- Atdhe ARENLIU (Chief of Service Team, Authorized in servicing and maintenance for equipment sold by us,)
- Flamur ISUFI
- Gazmend Isufi

ERAMED external Consultant, Service and Maintenance Specialists

- Albert DURMISHI (Computer Science Engineer, Software and Hardware specialist)
- Edon ISUFI (IT Specialist)

Since 2012 ERAMED is expended within new unit of ISO 17025:2005 Accredited Laboratory for Calibration of mass and volume.

Future plans:

Kosovo has gained independence in 2008. Recently signed the Stabilization and Association Agreement with European Union (SAA), making Kosovo as potential candidate for joining the European Union.

There is tendency of increased international investment in Kosovo; therefore ERAMED is focused in expanding its capacities to be capable to deal with the challenges in the future.

We are preparing for this transition period to be as much prepared as possible. One of our main challenges is to increase our capacity with knowledge as well as infrastructure. ERAMED staff is continually attending national and international fairs, trainings and workshops to gain experience and knowledge of the latest technologies and solutions in our field.

In response to this growing market our company has expanded the facilities with new building:

- office about 120m² and
- warehouse 800m².