



**A dozen reasons to love Betrimex**  
FOR THE COMMUNITY, WE GROW



## From coconut, we made our story

Established since 1976 as a member of TTC Group – One of the largest corporations in Vietnam. For more than 40 years, you can see why coconut is at the core of everything we do.

Our love for coconut based products runs deep, it rejuvenates our effort and innovation to bring people the best of the best products, cause no harm to environment and use business to foster local's prosperity.

## Betrimex seek to create and promote

**Environment sustainability:** We commit to protect the environment through the coconut farming and producing.

**Trusting partner:** We commit to be a trusting partner to accompany and to share the benefit with other businesses.

**For the farmers:** We fully commit to guarantee farmers' benefit and improve farmers' life as well as to increase Vietnamese coconut's value.



# BETRIMEX

## Inspired coconut journey

### Well-qualified raw material area

Each coconut is strictly selected in Ben Tre, the land of the best coconut in Vietnam.

01

### Farmers' dedication

Every coconut tree is taken care of by the hearts of the coconut farmers.

02

### Leading technology

To ensure the greatest nutrition and bring you the purest natural value.

03

### A gift of Mother Nature

Fine selection of coconut taste for your beloved.

04



# 01

## Well-qualified raw material area

### 100% Natural

*Only wind, sun and rain can touch our coconut. And the maiden's hand that picks them, we try to honor this as much as we can.*

The raw material is carefully chosen from the best coconut, completely from Ben Tre, the most famous land of coconut which accumulate 40% of the whole country coconut area.



Thank to the more special land condition than other countries in the world, located at the end of Mekong river downstream and purified by Cuu Long rivers (brackish water), Ben Tre coconut farming land is the alluvium land full of humus and good bacteria. For this reason, the average productivity of Ben Tre reaches to 1.9 tons copra/hectares, which is higher than the average rate of APCC. Oil concentration in Ben Tre coconut is more than 65%. Moreover, the coconut water is very sweet (brix = 7% - 9%), so it's highly favored.

*\*APCC only reaches 0.9 tons copra/hectares. Philippines, Indonesia (0.85 tons), India (1.1 tons).*



# 02

## Farmers' dedication

*Organic coconut plantation is like laying a foundation stone for future local's prosperity.*

We are aware that organic material is considered as the future of the hard-working farmers. Recognizing the local people's love with Ben Tre, Betrimex carry out the organic cultivation program to protect the environment and land ecosystem, to love the coconut land as the farmers' love.

This is also the first organic coconut area in Vietnam, certified by Control Union.



From this land, best-qualified organic coconuts have been grown. To accompany with the farmers and to help them have a better understanding on organic agricultural benefits, Betrimex have conducted the following policies:

- 1 / Organic cultivation training to support farmers 2 times per year.
- 2 / Providing consultancy and guidance for farmers to choose the agricultural materials following the organic standards.
- 3 / Buying price for organic coconut increases 5% to 10% comparing to ordinary coconut.

Besides, Betrimex invest in modern waste and sewage treatment system at the production factory, strictly implement environmental protection policies (especially land environment) during the process of building and developing organic coconut area.



03

## Leading Technology makes perfect products

*The modern operation system has helped produce high quality products.*

### **Coconut water and coconut milk factory:**

Thanh Thanh Cong factory has an area of 7.5 hectares with the capacity of 46 million liters per year. The technological line was imported from Tetra Pak, Sweden which uses **direct UHT technology** – processing product at high temperature in a very short time (140 - 144°C/4s), preserving the nutrients and fresh flavor of Ben Tre coconuts.

The factory has been certified FSSC 22000, BRC, USFDA, HALAL, KOSHER, USDA ORGANIC, EU - ORGANIC, BSCI, ISO14001:2005, OHSAS18001:2007.

### **Extra/Virgin coconut oil factory:**

Located in Phong Nam Industrial Zone, this factory has an area of 5.3 hectares with the capacity of 3,000 tons per year which uses **cold pressed-centrifuge extracted technology**.

### **Desiccated coconut factory:**

Mo Cay factory has an area of 1.27 hectares with the capacity of 50 tons per day. The production process in the factory is strictly controlled and follows the hygiene and food safety standard.

The factory has been certified FSSC 22000, FDA, USDA ORGANIC, EU - ORGANIC, KOSHER, HALAL.

### **Environment protecting commitment:**

Betrimex have invested a modern garbage and wastewater disposal system in its factories, and strictly follows environment protecting policies (especially earth environment) while they are building and developing the organic coconut material area.



# 03

## Leading Technology makes perfect products

*Each formula, from coconut water to coconut milk, need to have a right balance of flavors and the very best of ingredients to give it the seal of quality approval.*

Guarantee amazing nutritious value and bring to you the refined value from the nature. Located inside the Thanh Thanh Cong factory, our research laboratory system has **ISO 17025 standard** (assessed and awarded by Bureau of Accreditation); the laboratory is equipped with modern facilities as well as top-world materials to satisfy the strictest standards (EU, USA, Japan, etc.).



All resources of R&D department aim to diversify the products with flexibility and suitability to satisfy each customer's needs.

Currently, Betrimex is highly appreciated by many major partners in the industry in supplying **OBL and OEM service.**

## A gift from Mother Nature

Fine selection of coconut taste. The gifts of the nature for your beloved.

### Packaged coconut water



Original



Organic



Pure



Lime



Mango



Pineapple



Citrus



Lotus seed



Coffee

### Packaged coconut milk



Original



Vanilla



Coffee



Chocolate

### Coconut product



Desiccated coconut



Extra/Virgin coconut oil



Coconut fibre



Coir net



Coir mat



Coconut shell charcoal



Cocopeat



Coconut

Betrimex's products have presented to more than **40 countries** in the world.



**SINGAPORE** **UNITED STATES** **CHINA** **HONG KONG** **GERMANY** **RUSSIA** **LEBANON**  
**JAPAN** **AUSTRALIA** **MAURITIUS** **SLOVAKIA** **VIETNAM** **BELGIUM**  
**NEW ZEALAND** **POLAND** **CZECH-REPUBLIC** **ITALIA**  
**SOUTH KOREA** **UKRAINE** **ISRAEL**

FOR THE COMMUNITY  
**WE GROW**







# COCONUT WATER

100% made from original pure Ben Tre coconut water.



Name	Packaging & Volume	Shelf Life	Primary Ingredient	Nutrition Facts (per 330ml)	Certificates
Original	330ml & 1000ml Tetra Prisma carton with DreamCap	12 months	Coconut water, cane sugar, natural coconut flavor, acid ascorbic (E300)	No Cholesterol, Calories (60 Kcal), Sodium (130mg), Carbohydrate (15g), Sugars (15g), Calcium (40mg), Potassium (560mg), includes 4g added sugars	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI, ISO14001:2005, OHSAS18001:2007
Organic	330ml & 1000ml Tetra Prisma carton with DreamCap	12 months	100% organic coconut water	No Cholesterol, No added sugars, Calories (50 Kcal), Sodium (130mg), Carbohydrate (13g), Sugars (11g), Calcium (40mg), Potassium (560mg)	KOSHER, HALAL, USDA ORGANIC, EU-ORGANIC, FSSC 22000:2005, BRC, USFDA, BSCI
Pure	330ml & 1000ml Tetra Prisma carton with DreamCap	12 months	100% coconut water	No Cholesterol, No added sugars, Calories (50 Kcal), Sodium (130mg), Carbohydrate (13g), Sugars (11g), Calcium (40mg), Potassium (560mg)	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI





# COCONUT WATER

100% made from original pure Ben Tre coconut water combined with fruit juices to create many flavors.



Name	Packaging & Volume	Shelf Life	Primary Ingredient	Nutrition Facts (per 330ml)	Certificates
Coconut water with Citrus juice	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, cane sugar, Citrus juice	No Cholesterol, Calories (100 Kcal), Sodium (130mg), Carbohydrate (25g), Sugars (25g), Potassium (560mg), Calcium (40mg), includes 13g added sugars	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI, ISO14001:2005, OHSAS18001:2007
Coconut water with Pineapple juice	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, cane sugar, Pineapple juice	No Cholesterol, Calories (80 Kcal), Sodium (130mg), Carbohydrate (20g), Sugars (20g), Potassium (560mg), Calcium (40mg), includes 9g added sugars	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI
Coconut water with Lime juice	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, cane sugar, Lime juice	No Cholesterol, Calories (90 Kcal), Sodium (75mg), Carbohydrate (21g), Sugars (21g), Potassium (580mg), Calcium (50mg), includes 10g added sugars	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI
Coconut water with Mango juice	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, cane sugar, Mango juice	No Cholesterol, Calories (70 Kcal), Sodium (85mg), Carbohydrate (18g), Sugars (17g), Potassium (540mg), Calcium (50mg), includes 6g added sugars	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI
Coconut water with Lotus seed flavor	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, cane sugar, Lotus seed flavor, acid ascorbic (E300)	No Cholesterol, Calories (70 Kcal), Sodium (130mg), Carbohydrate (17g), Sugars (17g), Potassium (560mg), Calcium (40mg), includes 6g added sugars	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI

\*We also create the formulas for coconut water with Passionfruit, Guava, Watermelon,...



# COCONUT MILK

The combination among coconut water, coconut milk powder and natural flavors helps to bring out healthy coconut milk.



Name	Packaging & Volume	Shelf Life	Primary Ingredient	Nutrition Facts (per 330ml)	Certificates
Original coconut milk	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, Coconut milk (coconut milk powder, water), Sugar, Maltodextrin, Natural flavoring substances	No Cholesterol, Calories (140 Kcal), Fat (4g), Carbohydrate (24g), Sugars (20g), Sodium (95mg), Potassium (350mg), Calcium (20mg)	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI, ISO14001: 2005, OHSAS18001:2007
Vanilla flavored coconut milk	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, Coconut milk extract, Sugar, Maltodextrin, Natural flavoring substances	No Cholesterol, Calories (140 Kcal), Fat (4g), Carbohydrate (24g), Sugars (20g), Sodium (95mg), Potassium (350mg), Calcium (20mg)	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI
Coffee flavored coconut milk	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, Coconut milk extract, Sugar, Maltodextrin, Coffee powder extract (0,25g/100ml), Natural flavoring substances	No Cholesterol, Calories (140 Kcal), Fat (4g), Carbohydrate (24g), Sugars (20g), Sodium (95mg), Potassium (350mg), Calcium (20mg)	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI
Chocolate flavored coconut milk	330ml Tetra Prisma carton with DreamCap	12 months	Coconut water, Coconut milk extract, Sugar, Maltodextrin, Cocoa liquid extract	No Cholesterol, Calories (140 Kcal), Fat (5g), Carbohydrate (24g), Sugars (20g), Sodium (100mg), Potassium (350mg), Calcium (20mg)	KOSHER, HALAL, FSSC 22000:2005, BRC, USFDA, BSCI

\*We also create the formulas for coconut milk with flavors: Cinnamon, Pineapple, Strawberry,...

# DESICCATED COCONUT HIGH FAT

100% made from Ben Tre coconut meat.

Name	Desiccated Coconut Fine Grade	Desiccated Coconut Medium Grade
Ingredient	100% coconut meat	100% coconut meat
Moisture	3% max	3% max
FFA	0.3% max	0.3% max
Fat content	62% min	62% min
SO2	Upon customer's request but 100ppm max	Upon customer's request but 100ppm max
Afflation	B1 < 2µg/kg, B1+B2+G1+G2 < 4µg/kg	B1 < 2µg/kg, B1+B2+G1+G2 < 4µg/kg
E.coli	Negative	Negative
Salmonella	Negative	Negative
Impurities	Not more than 5 yellow or dark specks per 100gr	Not more than 5 yellow or dark specks per 100gr
Color	Natural White	Natural White
Scent	Sweet characteristic of coconut with no off-flavor and odor	Sweet characteristic of coconut with no off-flavor and odor
Shelf life	12 months	12 months
Certificates	HACCP, KOSHER, HALAL, ISO 22:000, ORGANIC, FDA, FSSC 22000	HACCP, KOSHER, HALAL, ISO 22:000, ORGANIC, FDA, FSSC 22000
Packaging	7kg, 8kg, 9kg, 10kg, 11.34kg, 22.68kg, 25kg, 45kg, 50kg	7kg, 8kg, 9kg, 10kg, 11.34kg, 22.68kg, 25kg, 45kg, 50kg



Fine grade



Medium grade



## EXTRA/VIRGIN COCONUT OIL

### SPECIFICATION

100% virgin coconut oil.  
Moisture: 0.1% max.  
FFA as acid lauric: 0.2% max.  
Peroxide: < 3 meq/kg at the loading time.  
Iodine: 7.0 -10.0  
Saponification: 248-265.3  
Appearance color: Water clear, free from foreign and rancid odor and taste.  
Packing: in Flexi bag, 200l drum, 20l plastic can, 500ml glass jar.

### USAGE

Used for direct human consumption, beauty, health care and pharmacy field.

### STORAGE

Keep product in cool and dry place.



Virgin coconut oil produced reaches the APCC standard in the field of cosmetic and pharmacy.



# COCONUT FIBRE COIR NET - COIR MAT

## COCONUT FIBRE

Moisture: 20% (+/-2%) max.  
 Foreign matter: 3% max.  
 Length of fiber: 5-25 cm.  
 Packing: pressed in bales; 100-110 kgs NET/  
 bale; then 18MTS into 1x 40'HC.



Coconut fibre

## COIR NET

Types: 36x36 double – double & 36x36 double – single.  
 Twisted string diameter: 3-5 mm.  
 Size of roll: 2m (Width) x 20 m (Length) = 40 SQ meter.



Coir net

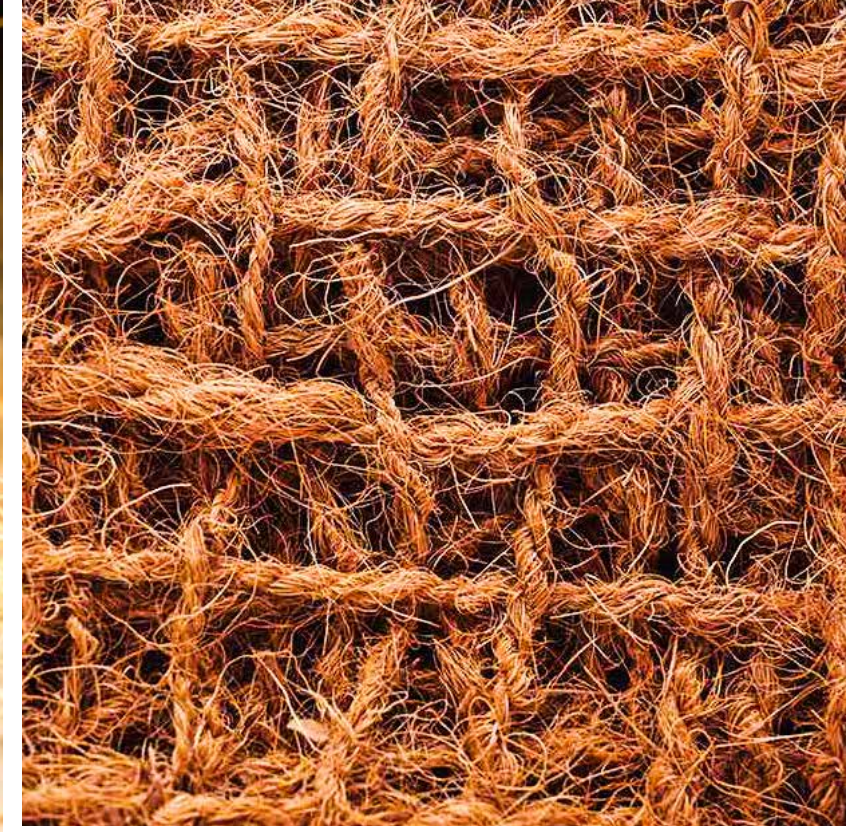
## COIR MAT

Weight : 7.0 kgs (+/-0.2 kg) per SQ meter.  
 Thickness of rope 4 plies: 18 mm (+/- 2mm)  
 19 to 20 double rope 4 plies per SQ meter.  
 Weaving by hand mat.



Coir mat

Size (W x L)	Rolls/40ft HC (+/5%)
1.0 m x 10 m	150
1.2 m x 10 m	125
1.5 m x 10 m	100
2.0 m x 10 m	75
0.6 m x 10 m	245



# COCONUT SHELL CHARCOAL COCO PEAT

## COCONUT SHELL CHARCOAL

### NATURAL SHELL CHARCOAL

Grade: 2x6 mesh, 3x6 mesh, 4x8 mesh.  
Moisture: 20% max.  
Ash: 2.5% max.  
Volatile matter: 22% max.  
Fixed carbon: 72% min.  
Foreign matter: 1% max.  
Over/under size: 5% max.

### BBQ CHARCOAL

Size: 2.5 x 2.5 cm, 4.5 x 4.5 cm.  
Moisture: 7% max.  
Ash: 9% max.  
Fix carbon: 60% min.  
Calorie: 6100 kcl/kg.  
Packing: in carton is covered by PE bag, 10kgs or 7kgs net/carton.



## COCO PEAT

### IN PP BAG

Moisture: 40% (+/-5%).  
Weight of one bag: 22 kg( +/- 2kg).  
Bag size: 60 cm x 100 cm,  
1000bags/40'HC.

### IN BLOCK

Moisture: 20% (+/-2%).  
Weight of block: 5kg (+/- 0.3kg).  
Size: 30 x 30 x 13 – 15 cm.  
Compression ratio: 5:1  
Fibre (over 5cm): 3% max  
22MTS/40'HC.



# COCONUT

## COCONUT

Coconuts are collected after 9-10 months of growth (since having flowers and being pollinated), peeled and cut the top to decrease the risk of being ripped.  
Weight: 700 gram – 1,000 gram.



Coconut





An aerial photograph of a lush tropical landscape. A winding river flows through dense green forests. In the background, a sunset or sunrise is visible, with the sun low on the horizon, casting a warm glow over the scene. The sky is filled with soft, colorful clouds in shades of orange, pink, and purple. The foreground shows a dense canopy of trees, with some palm trees visible.

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